

January 28, 2025

LTTL/L&S/2024-25/01/13

To,
The Listing Department,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001
Maharashtra, India

The Listing Department,
National Stock Exchange of India Limited,
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E), Mumbai - 400 051
Maharashtra, India

Dear Sir/Madam,

Sub : Announcement under Regulation 30 and other applicable provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Investor Presentation - Financial Results for the quarter and nine months ended December 31, 2024

Ref : Le Travenues Technology Limited (the "Company")

BSE Scrip Code: 544192 and NSE Symbol: IXIGO

In compliance with Regulation 30 and other applicable provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), please find enclosed the Investor Presentation on the financial results (standalone and consolidated) of the Company for the quarter and nine months ended December 31, 2024.

This is for your information and records.

Thanking You,

For Le Travenues Technology Limited

**Suresh Kumar Bhutani
(Group General Counsel, Company Secretary and Compliance Officer)**



ixigo

Enabling Meaningful Journeys for The Next Billion Users

Investor Presentation **Q3 FY25**



ixigo



ixigo



Confirmtkk



abhibus

Safe Harbour

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Some statements may discuss the Company’s market opportunity and business prospects as forward-looking statements, which are not guarantees of future performance and are subject to risks, uncertainties, and assumptions that are difficult to predict. These include economic performance, industry competition, strategic implementation, technological changes, revenue fluctuations, market preferences, and exposure to market risks.

Actual results may differ materially from those expressed or implied. The Company assumes no obligation to update any forward-looking information. Any third-party forward-looking statements and projections included are not adopted by the Company, and it is not responsible for them.

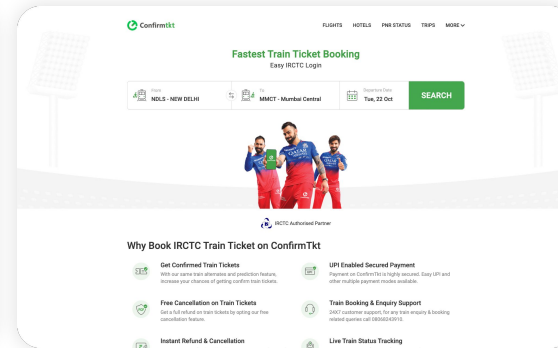
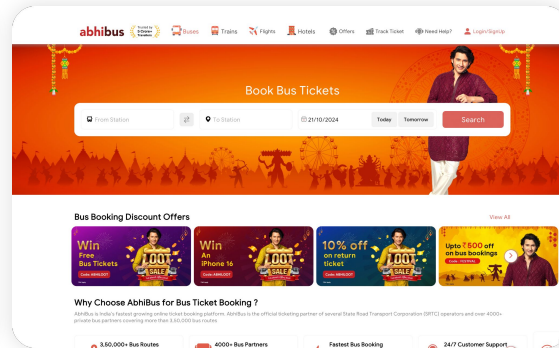
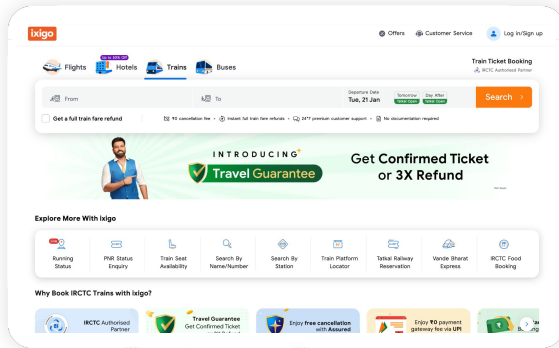


Vision

Our vision is to become the most customer-centric travel company, by offering the best customer experience to our users

Who We Are

We are a technology company focused on empowering Indian travellers to plan, book and manage their trips



What We Stand For



Leading OTA for Next Billion Users with
480 Mn Annual Active Users¹



Assisting travellers in making smarter travel
decisions by leveraging artificial intelligence



Empowering travellers to plan, book, & manage trips
across trains, flights, buses & hotels, assisting them
before, during, and after the journey



Culture and values defined by core tenets of customer
obsession, empathy, ingenuity, ownership, resilience
and excellence

India's Leading OTA For The Next Billion Users¹

Largest OTA by Users, Fastest Growing² & 2nd Largest OTA by GTV²

1³



2³



TOP 4



Fastest
Growing²

“One-stop” Multi-Brand Travel Ecosystem

Note: 1. Highest Monthly Active Users for mobile apps across all key OTAs as of September 30, 2023 (Source: F&S Report) | 2. Based on GTV for the quarter ended 30th Sep 2024 for the listed peers | 3. Source: F&S Report dated December 2023 (Updated May 2024)

India's Fastest Growing OTA¹

86.59 Mn

MAU²

2400 +

Towns²

93.71 %

Deep penetration
in Tier II / III²

31.48 Mn

Passenger segments
Booked²

Loyal & Organic Customer Base

AI & Technology Led Operations



Proprietary Data & AI Based
Platform With Crowd Sourced
Utility Features

92.13 %

Customer Service Queries
handled by TARA / AI Chatbot²

29.85 %

Ancillary Attachment Rate For
Value-Added Services²

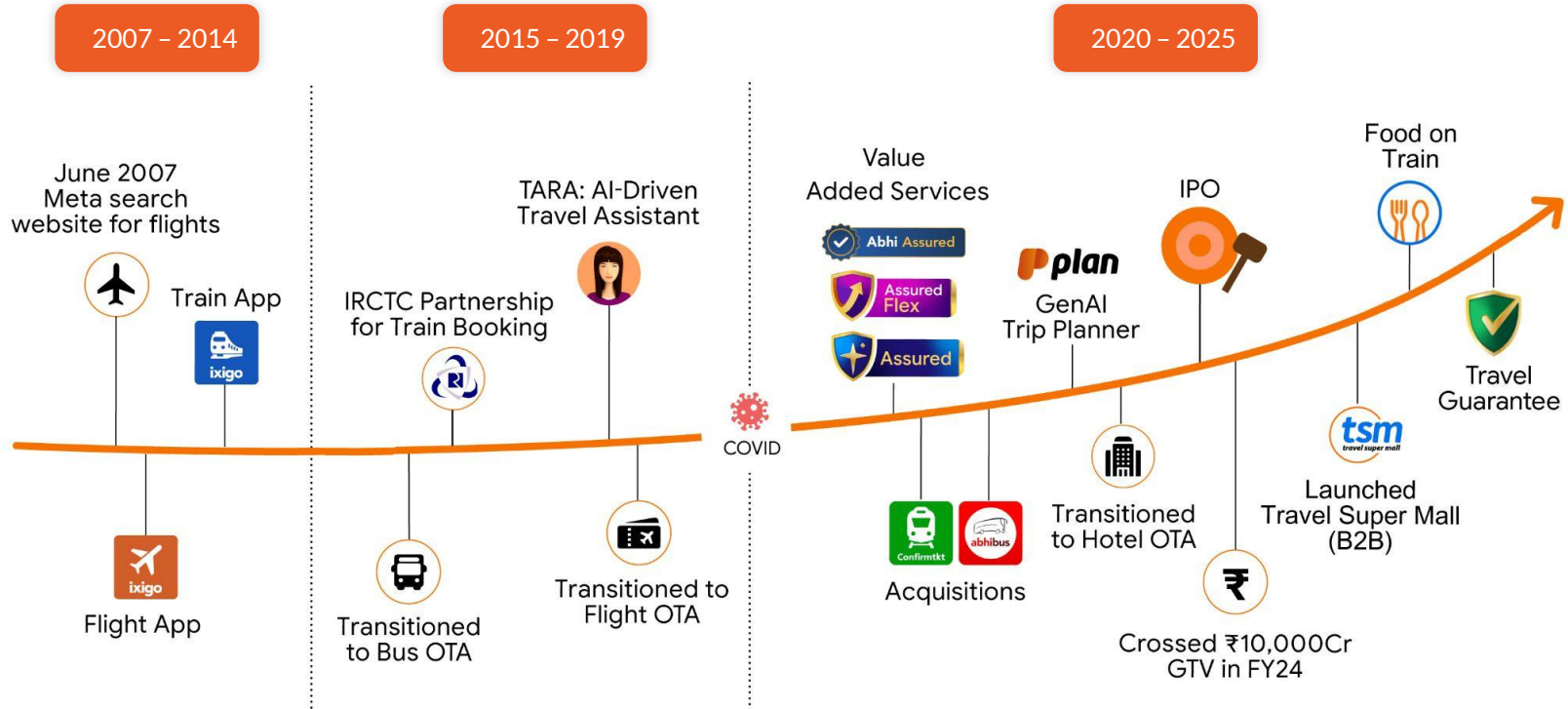


Products, Customer Service &
Marketing In Multiple Languages

Highest Revenue Per Employee Amongst OTAs³

Note: 1. Based on YoY GTV growth for the quarter ended 30th Sep '24 for the listed peers | 2. As of/for the quarter ended 31st Dec '24 | 3. Based on FY24 Revenue from Operations

Evolved From a Travel Utility Platform to Become India's 2nd Largest OTA¹



1. Basis GTV for the quarter ended 30th Sep 2024 for the listed peers

Travel Guarantee



Upto **3X refund** on unconfirmed waitlisted train tickets

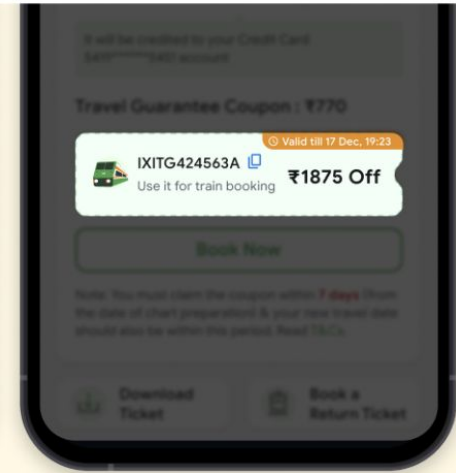
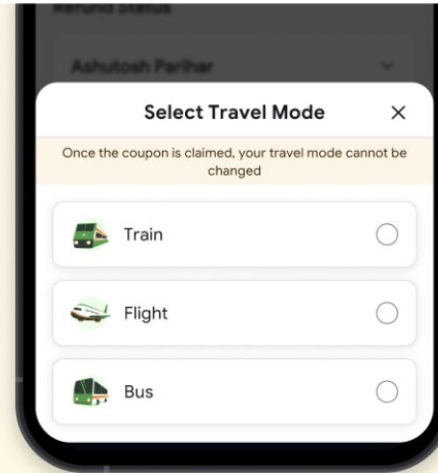
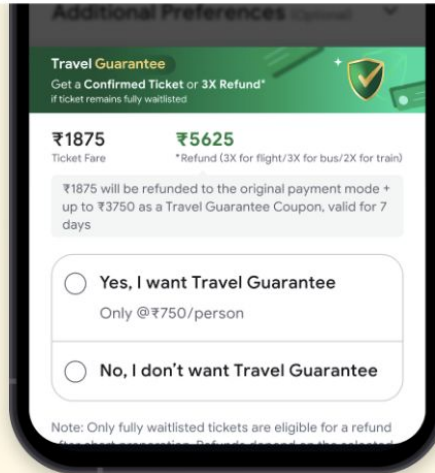
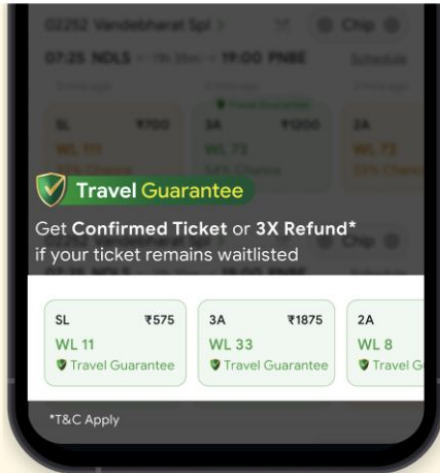


1X fare refund credited to the original payment mode

+

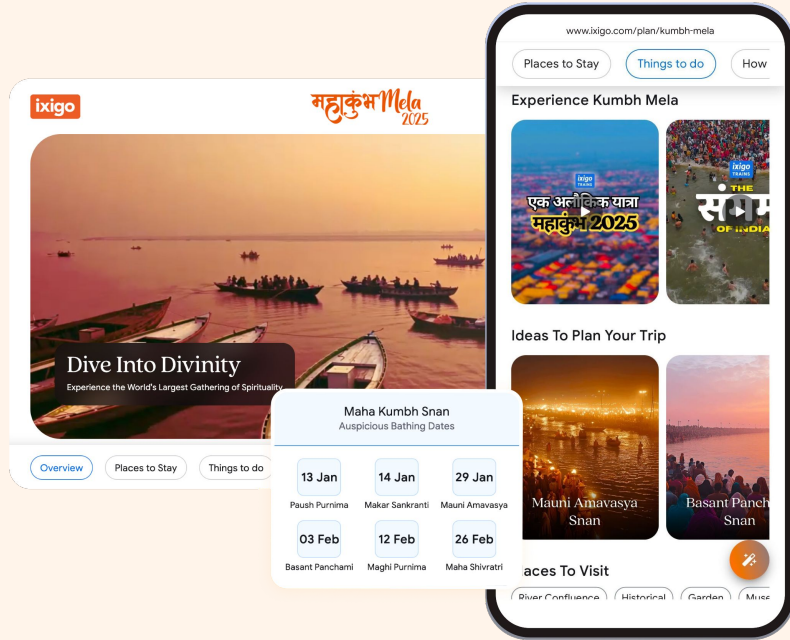


2X refunded as a Travel Guarantee Coupon for flight / bus bookings or **1X** for train bookings



*T&C Apply.

The Ultimate Guide: Maha Kumbh 2025



Plan a trip to Kumbh effortlessly with tailored itineraries, snan dates, rituals, and logistics. Book hotels, tents, flights, trains, and buses - all in one place for a seamless experience.

Rohit Sharma Joins the ixigo Trains Brandwagon



Rohit Sharma, Indian cricket icon, joins as brand ambassador, amplifying ixigo's reach. The 360° campaign highlights smart features, making train travel seamless for millions.

Management Commentary - Q3 FY25



Mr. Alope Bajpai
*Chairman, Managing Director
& Group Chief Executive Officer*

“Q3 FY25 has been our best quarter ever! We hit new all-time high records for MAU, GTV, Revenue from Operations as well as EBITDA this quarter. For 9M FY25 vs 9M FY24 we have doubled our EBITDA from Rs.34 Crores to Rs.68 Crores while gaining market share in all our lines of business. With continued investments in new areas including hotels and AI-based agentic tools, we remain optimistic about our ability to grow faster than the overall OTA market in the mid-term.”



Mr. Rajnish Kumar
*Director & Group Co-Chief
Executive Officer*



Mr. Saurabh Devendra Singh
Group Chief Financial Officer

“Q3 FY25 marks both a milestone and a stepping stone for our business. Our GTV growth remains robust at over 48%, and our ability to invest in this growth while maintaining a double-digit Adjusted EBITDA margin of 10%+ is a testament to our prudence.”

Customer & Operating Metrics

Customer Metrics

Dec'24



650.51 Mn
Lifetime Downloads



281.68 Mn
Lifetime Registered Users



40.96 Mn
Lifetime Transacted Users

Operating Metrics

Q3 FY25



40,363.21 Mn
GTV

48% YoY▲



2,417.61 Mn
Operating Revenue

42% YoY▲



3.47 Mn
Monthly Transacting Users

38% YoY▲

The ixigo Flywheel



Artificial Intelligence & Technology Driven Operations

Technology Forms The Basis For Our Operating Leverage

3x refund* on unconfirmed train tickets, enabling last-minute bookings for flights and buses.



TARA

AI driven personal travel assistant across chat & voice (beta)



AI Revenue Optimisation

Dynamic & personalized loyalty points and discounts



ixigo Assured & Assured Flex

Offers fully refundable / reschedulable ticket to users with AI-driven pricing



Automatic Trip Management

Deep integration with Apple & Google Wallet & near pilot-grade flight tracking with Flight Tracker Pro



PLAN

Generative AI based trip planner for personalized itineraries



Price Lock

Lock airfares for upto 2 days. Pay the locked price if fares rise or the lower price if they drop



Crowd-sourced Info & Utility Features

Running status, PNR predictions, train reviews. Works without internet or GPS



Intelligent Alternate Travel Recommendations

Suggest alternate trains or combinations when certain trains on a route are wait-listed



*T&C Apply

Leveraging Data Science & AI To Create Value Added Services

Dynamic AI-based Pricing Model



No Question Asked
Full Refunds



Fully Flexible and
Freely Reschedulable



Lock Fare Now,
Pay Later



Upto 150%
Assured Refund²



3X Refund on Unconfirmed
Waitlisted Train Tickets³

29.85 %¹

Ancillary Attachment Rate

Other Value Added Services

- Food on Trains
- Seat Selection
- In Flight Meals
- Visa Processing
- Travel Insurance
- Cab Rental Services

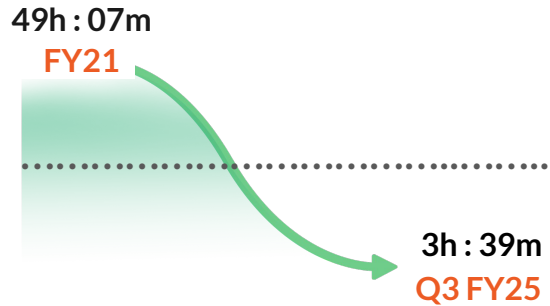
Note: 1. For the quarter ended 31st Dec' 24 | 2. For bus cancellation, delay, bad quality of service or cancellation by the customer | 3. 1x refund to original source + 2x refund as a flight or bus coupon (or 1X refund as a train coupon). Coupon validity: 7 days.

Endeavor To Provide Best Customer Experience

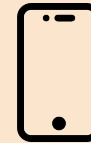
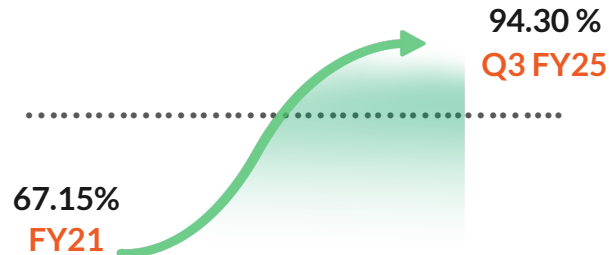
Providing Prompt Personalized Assistance Before, During & After the Trip



Average Refund Time¹



Calls Answered Within 2 Minutes²



Q3 FY25
Monthly Screen Views
3,932 Mn



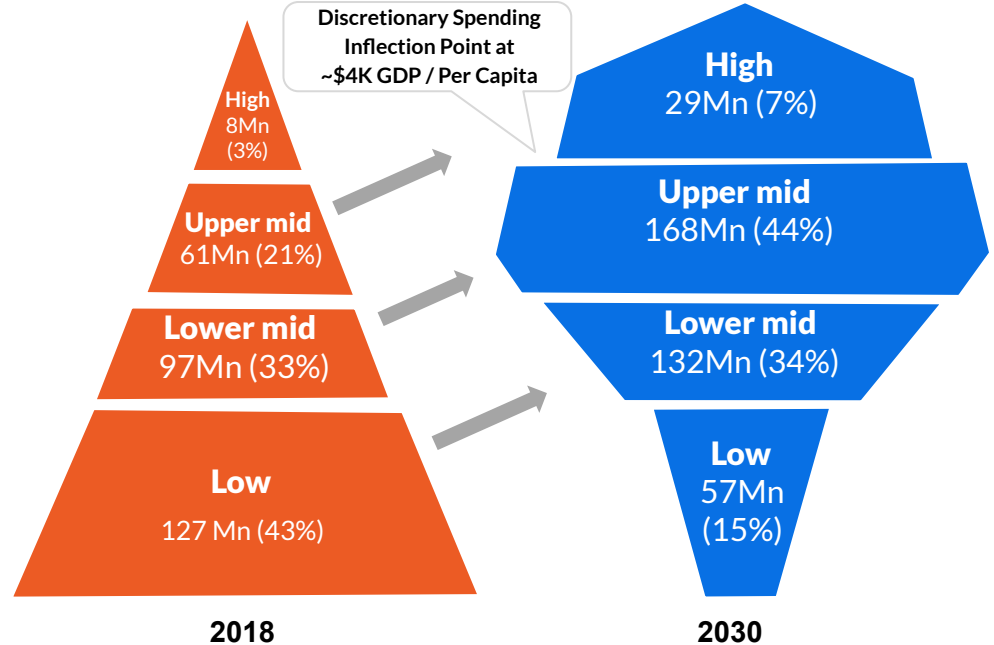
Q3 FY25
% queries solved by AI chatbot³
92.13 %

Note: 1. Refund time includes cancellation processing time | 2. Calls (or callbacks requested) to our call center | 3. All queries which were resolved by chatbot without any human intervention divided by the overall queries

India Macroeconomic Outlook

On Track to Become
**The Third-Largest
Global Economy &
World's 4th Largest
Domestic Travel
market by 2030**

Rising Per Capita Incomes Will Shift
the Income Pyramid



Number of Households By Income / Discretionary Spend¹
(% of total Households)

Source:S&P Global Market Intelligence, IMF, F&S Report 1. Discretionary spending, defined as spending on transport, recreation, and miscellaneous goods in a household (Source: F&S Report)]

Spiritual Tourism to Global Wanderlust: India's Growing Influence in Travel



Spiritual tourism drives nearly 60% of domestic travel in India, projected to hit \$59B by 2028.

Bookings to spiritual destinations such as Varanasi, Gaya, Shirdi, Puri, Haridwar, Vaishno Devi are up 100-150% YoY in Q3, for ixigo



Visa-free policies spur spontaneous bookings, placing India as Thailand's 3rd largest source market in 2024.

Bookings to Thailand up 97% YoY in Q3, for ixigo



India's outbound spending rose to \$17 billion in FY24, a 24.5% increase from FY23.

International Flight Passenger Segments were up 61% YoY



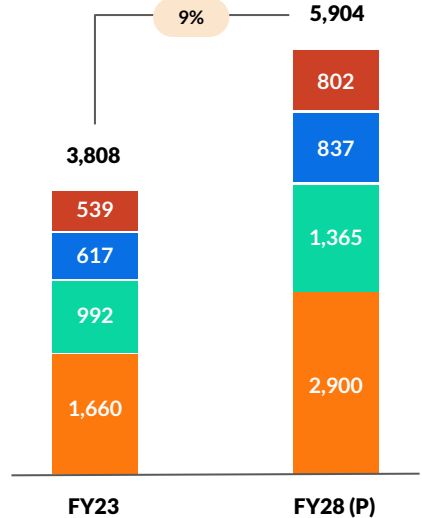
MahaKumbh set to drive momentum for travel in Q4 FY25

Passenger Segments booked towards Prayagraj and adjacent towns up 4.62x YoY in Jan 25
Flight & Bus searches up 14x YoY in Jan 25

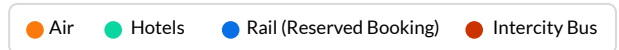
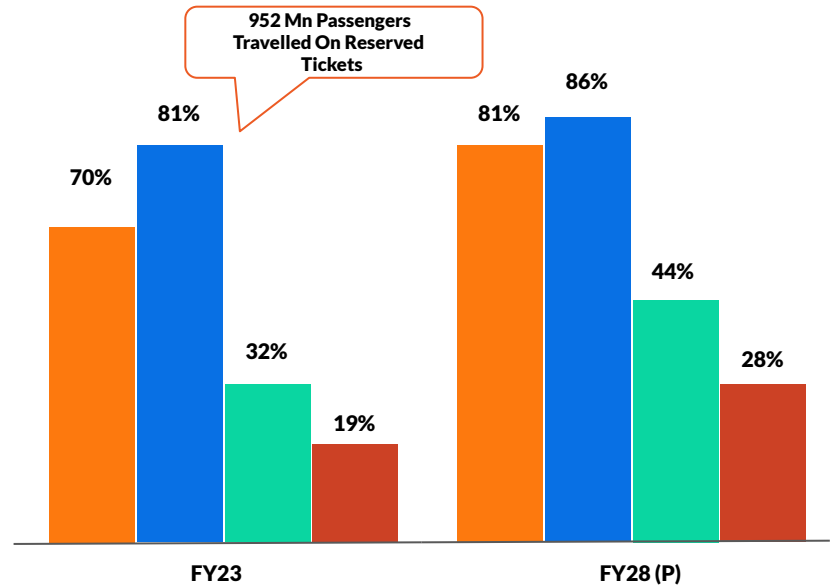
Robust Growth Expected in Indian Travel & Tourism Market

Indian Tourism & Transportation Size (INR Bn)

CAGR
(FY23-28)



Growth In Online Penetration Across Different Segments

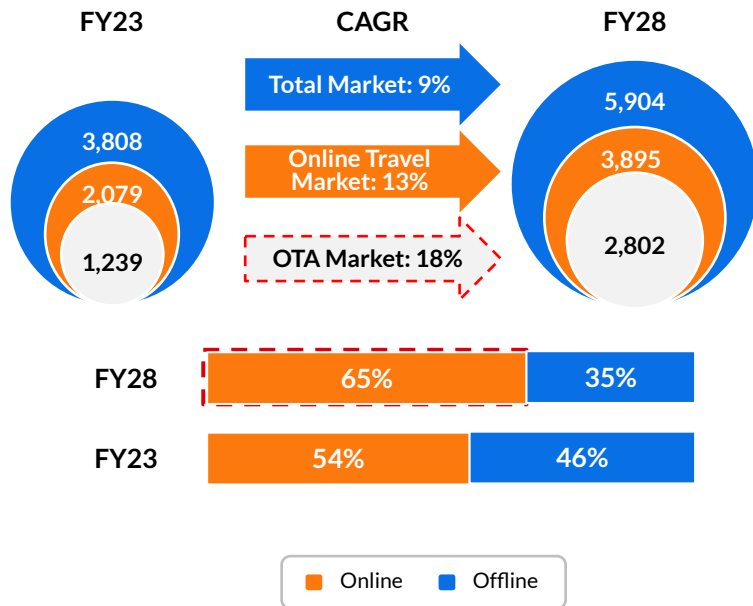


OTAs driving faster growth in Online Travel

Indian OTA Market Outpacing the Overall Travel and Online Markets

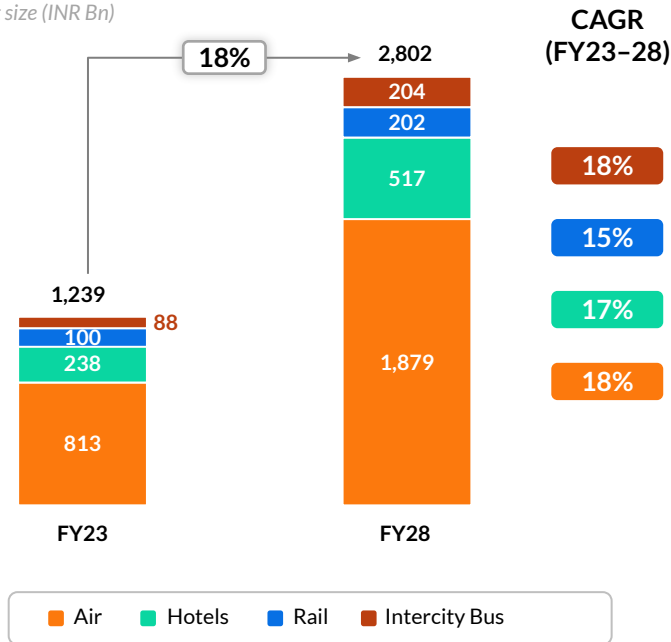
Indian Travel Market By Booking Mode

Market size (INR Bn)



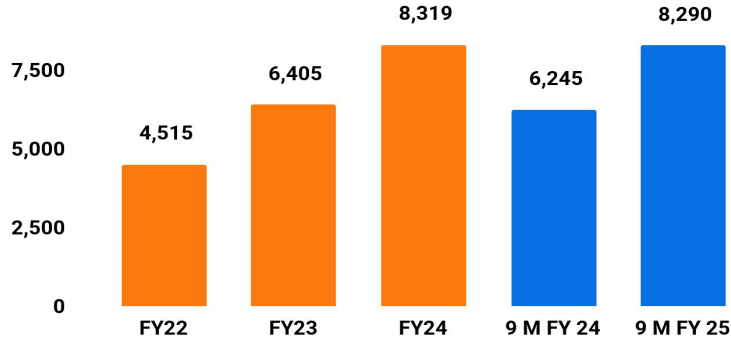
Indian OTA Market

Market size (INR Bn)

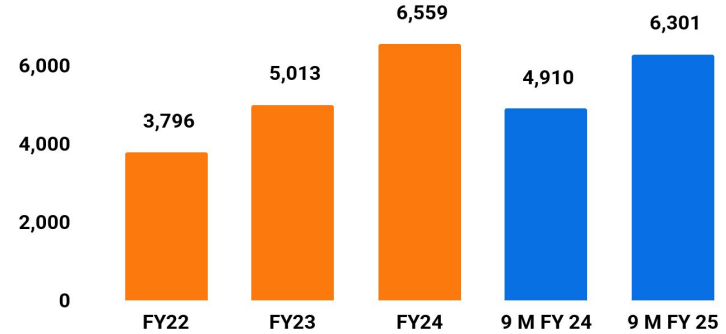


Financial Highlights

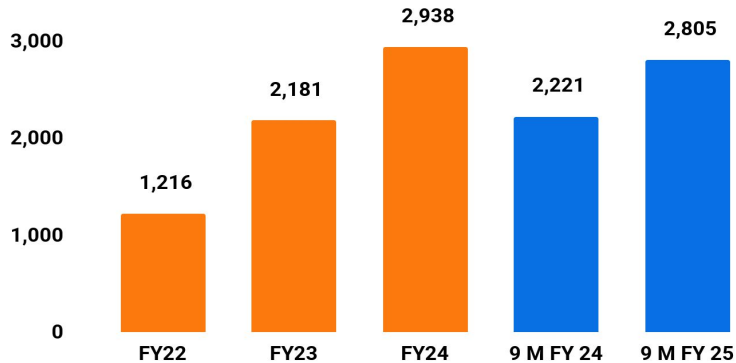
Gross Revenue (INR Mn)



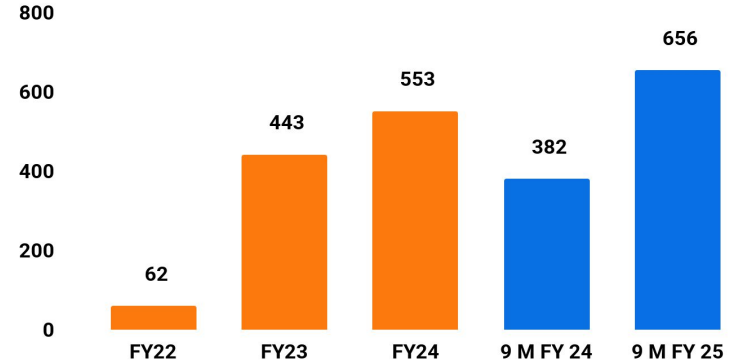
Revenue from Operations (INR Mn)



Contribution Margin (INR Mn)

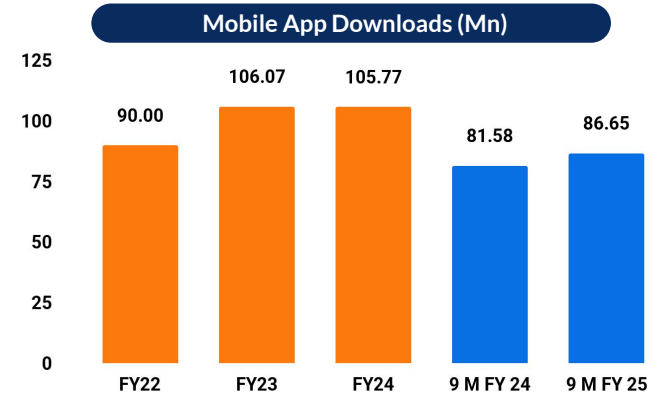
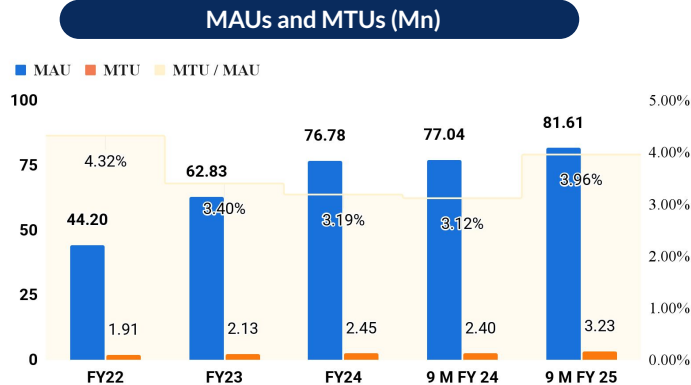
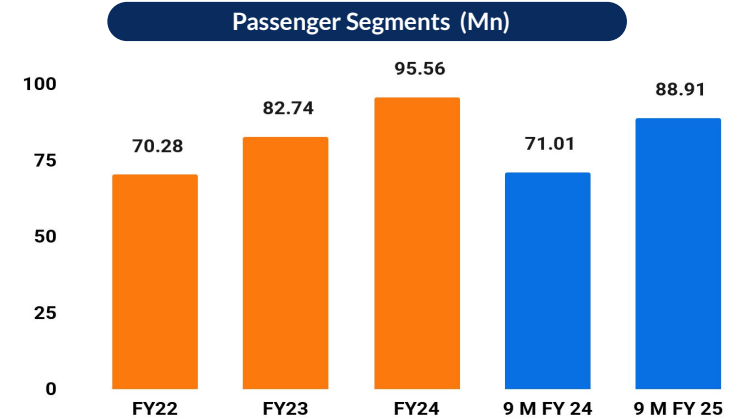
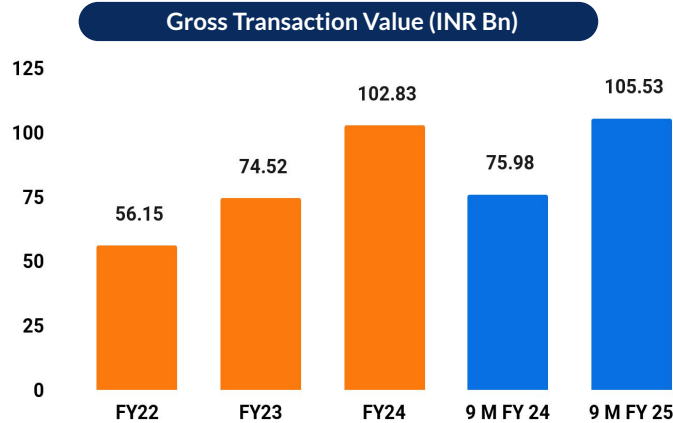


Adjusted EBITDA (INR Mn)



Operational Performance Overview

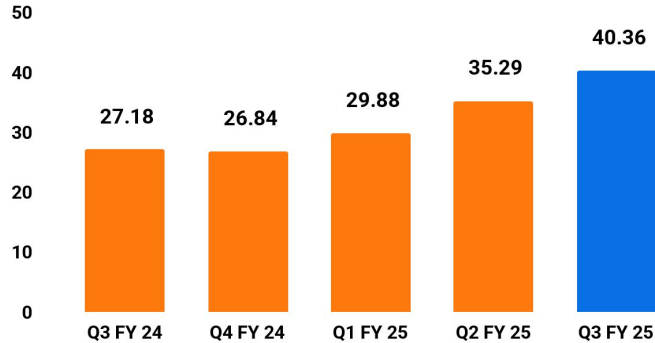
GTV for 9M FY25 > Full Year FY 24



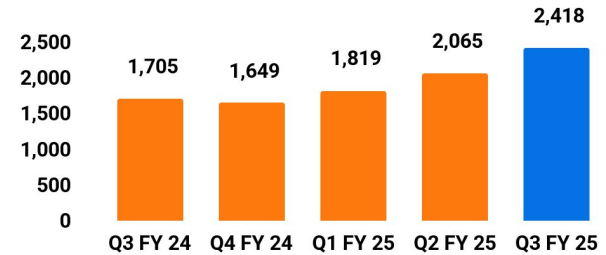
Delivering Strong Quarterly Trajectory

(Revenue from Operations ▲42% YoY)

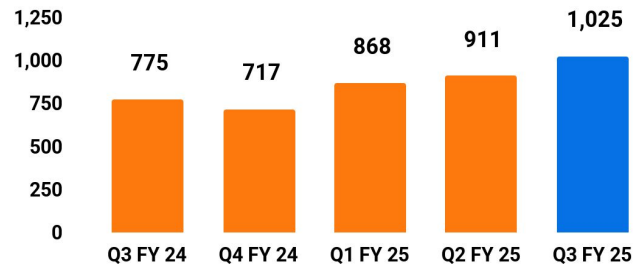
Gross Transaction Value (INR Bn)



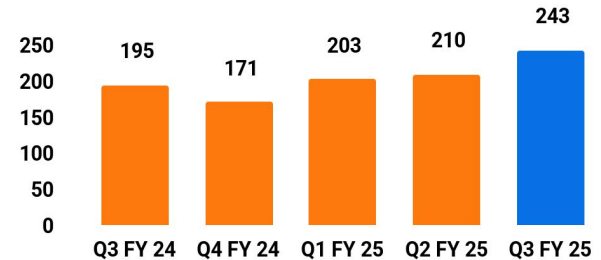
Revenue from Operations (INR Mn)



Contribution Margin (INR Mn)







Adjusted EBITDA (INR Mn)



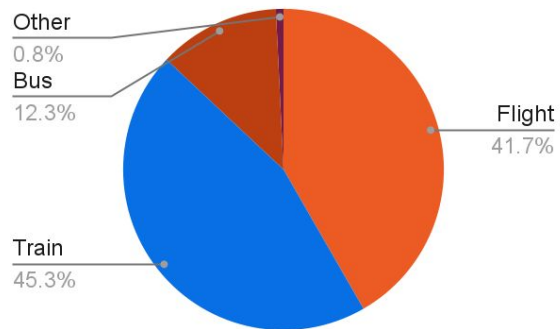
Diversified Business Model With Significant Operating Leverage

Q3 FY 25 vs.
Q3 FY 24

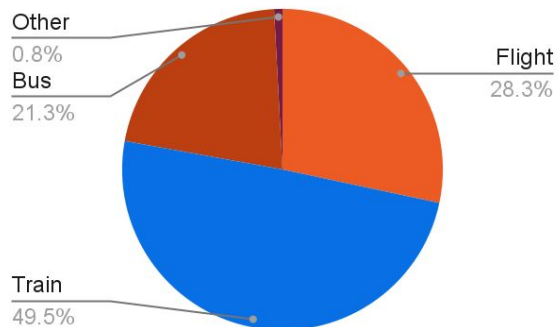
	Multiple revenue streams	GTV (INR Mn)	Gross Take Rate	Revenue From Operations (INR Mn)	Contribution Margin (INR Mn)
Train Ticketing	<ul style="list-style-type: none"> Agent service charges Payment gateway charges Value Added Services Advertising income 	18,282.99  14,394.05 27%	6.40%	1,196.68  950.40 26%	399.17  335.30 19%
Flight Ticketing	<ul style="list-style-type: none"> Airline commissions Convenience fees Value Added Services Ancillaries and Advertising income 	16,826.00  9,710.59 73%	7.62%	685.21  397.75 72%	272.84  192.35 42%
Bus Ticketing	<ul style="list-style-type: none"> Convenience fees Bus operator commissions Value Added Services SaaS and Advertising income 	4,946.08  3,030.53 63%	10.88%	515.35  341.03 51%	342.68  231.77 48%

Diversified & Evolving Business Mix

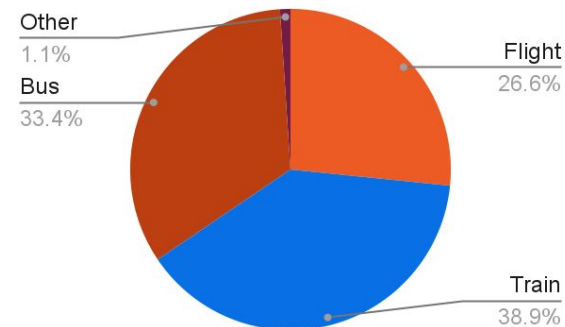
Gross Transaction Value Mix



Revenue from Operations Mix



Contribution Margin Mix



Consolidated Summary Statement of Profit & Loss

INR Million, unless otherwise stated	FY24	FY23	9 M FY 25	9 M FY 24	Q3 FY 25	Q3 FY 24
Revenue from Operations	6,558.73	5,012.50	6,301.09	4,910.21	2,417.61	1,705.48
Other Income	92.18	163.23	120.78	60.76	52.31	20.43
Total Income	6,650.91	5,175.73	6,421.87	4,970.97	2,469.92	1,725.91
Expenses						
Employee benefits expense	1,410.20	1,262.61	1,172.17	1,064.06	405.96	351.56
Finance costs	28.86	9.49	17.79	23.94	6.17	6.02
Depreciation and amortization expense	129.24	108.15	73.69	103.09	26.36	29.15
Other expenses	4,710.10	3,462.67	4,567.95	3,563.74	1,798.30	1,179.26
Total Expenses	6,278.40	4,842.92	5,831.60	4,754.83	2,236.79	1,565.99
Profit / (loss) before share of loss of an associate, exceptional items and tax	372.51	332.81	590.27	216.14	233.13	159.92
Share of loss of an associate, net of tax	(59.07)	0.00	(57.98)	(28.32)	(18.56)	(20.79)
Profit / (loss) before exceptional items and tax	313.44	332.81	532.29	187.82	214.57	139.13
Exceptional Items	297.21	(126.07)	46.04	297.21	0.00	0.00
Profit / (loss) before tax	610.65	206.74	578.33	485.03	214.57	139.13
Tax expense/ (income):						
Current tax	1.25	76.77	0.64	0.65	0.16	0.65
Deferred tax credit	(121.21)	(103.99)	142.88	(172.74)	59.01	(168.00)
Total tax expense/ (income)	(119.96)	(27.22)	143.52	(172.09)	59.17	(167.35)
Profit / (loss) for the period/year	730.61	233.96	434.81	657.12	155.40	306.48

Financial Summary - Segments to Contribution Margin

INR Million unless otherwise specified	FY24	FY23	9 M FY 25	9 M FY 24	Q3 FY 25	Q3 FY 24
Flight Passenger Segments	5.77	3.26	6.03	4.38	2.43	1.45
Flight GTV	35,269.99	20,154.88	39,414.79	26,352.85	16,826.00	9,710.59
Flight Gross Take Rate	8.17%	11.02%	7.94%	8.25%	7.62%	7.87%
Flight Segment Revenue	1,463.96	1,020.33	1,658.40	1,091.74	685.21	397.75
Flight Segment Results (Contribution Margin)	709.79	561.84	758.91	533.41	272.84	192.35
Contribution Margin %	48.48%	55.06%	45.76%	48.86%	39.82%	48.36%
Train Passenger Segments	77.38	68.97	69.85	57.29	24.00	19.84
Train GTV	55,685.30	44,715.27	53,033.33	40,705.37	18,282.99	14,394.05
Train Gross Take Rate	6.46%	6.37%	6.10%	6.57%	6.40%	6.44%
Train Segment Revenue	3,703.70	2,977.99	3,305.57	2,759.84	1,196.68	950.40
Train Segment Results (Contribution Margin)	1,293.83	961.17	1,135.85	969.32	399.17	335.30
Contribution Margin %	34.93%	32.28%	34.36%	35.12%	33.36%	35.28%
Bus Passenger Segments	12.41	10.51	13.03	9.34	5.05	3.08
Bus GTV	11,748.11	9,654.15	12,486.91	8,871.07	4,946.08	3,030.53
Bus Gross Take Rate	11.05%	10.32%	10.98%	10.99%	10.88%	11.01%
Bus Segment Revenue	1,317.79	974.05	1,310.26	992.72	515.35	341.03
Bus Segment Results (Contribution Margin)	870.50	617.65	897.01	660.21	342.68	231.77
Contribution Margin %	66.06%	63.41%	68.46%	66.51%	66.49%	67.96%
Other Segment Results (Contribution Margin)	64.36	40.12	12.85	58.28	10.79	15.73
Total Contribution Margin	2,938.48	2,180.78	2,804.62	2,221.22	1,025.48	775.15

Financial Summary - Contribution Margin to EBITDA

INR Million unless otherwise specified	FY24	FY23	9 M FY 25	9 M FY 24	Q3 FY 25	Q3 FY 24
Total Contribution Margin	2,938.48	2,180.78	2,804.62	2,221.22	1,025.48	775.15
+ Other Income	92.18	163.23	120.78	60.76	52.31	20.43
- Employee Benefits Expenses	1,410.20	1,262.61	1,172.17	1,064.06	405.96	351.56
- Technology and Related Costs	285.77	223.02	270.15	212.65	105.42	69.01
- Advertising & Branding	551.98	214.29	546.42	464.79	198.33	114.22
- Others (G&A, Outsourcing and Misc. Expenses)	252.10	193.64	254.91	197.31	102.42	65.70
EBITDA	530.61	450.45	681.75	343.17	265.66	195.09
+ ESOP Expense	114.68	156.23	95.35	99.38	30.02	20.44
- Other Income	92.18	163.23	120.78	60.76	52.31	20.43
Adjusted EBITDA	553.11	443.45	656.32	381.79	243.37	195.10

Q3 FY25 (YoY Growth)



40,363.21

GTV

48% ▲



2,417.61

Revenue from Operations

42% ▲



1,025.48

Contribution Margin

32% ▲



243.37

Adjusted EBITDA

25% ▲



233.13

PBT* (ex loss of associate,
exceptional items & tax)

46% ▲

Key Performance Indicators	Units	FY22	FY23	FY24	9M FY24	9M FY25
Monthly Active Users	Million	44.20	62.83	76.78	77.04	81.61
Gross Transaction Value	INR Million	56,152.49	74,524.30	102,825.49	75,984.22	105,532.10
Revenue from Operations	INR Million	3,795.80	5,012.50	6,558.73	4,910.21	6,301.09
Gross Revenue	INR Million	4,515.12	6,405.47	8,318.58	6,245.14	8,290.23
EBITDA	INR Million	(69.54)	450.45	530.61	343.17	681.75
EBITDA %	%	-2%	9%	8%	7%	11%

* Profit before share of loss of an associate, exceptional Items and tax

Experienced Key Managerial Personnel



Mr. Alope Bajpai ★
*Chairman, Managing Director
& Group Chief Executive Officer*

- Ex- Amadeus
- MBA, INSEAD
- B.Tech, Electrical Engineering, IIT Kanpur



Mr. Rajnish Kumar ★
Director & Group Co-Chief Executive Officer

- Ex- Amadeus
- B.Tech, Computer Science, IIT Kanpur



Mr. Saurabh Devendra Singh
Group Chief Financial Officer

- Ex CBO Sanford C. Bernstein
- PGDM, IIM Ahmedabad
- B.Tech, Chemical Engineering, IIT Delhi



Mr. Dinesh Kumar Kotha
*Chief Executive Officer, ixigo Trains &
ConfirmTkt*

- Co-founder, ConfirmTkt
- Ex-o9 Solutions
- B.Tech, NIT, Jamshedpur



Mr. Sripad Vaidya
*Chief Operating Officer, ixigo Trains &
ConfirmTkt*

- Co-founder, ConfirmTkt
- B. Tech, Computer Science & Engineering from Sastra University



Mr. Suresh Bhutani
*Group General Counsel, Company Secretary &
Compliance officer*

- Ex-Interglobe Aviation, R Systems Intl.
- MBA – Indira Gandhi National Open University
- B.Com (H), FCS, LLB,

Seasoned Board of Directors



Mr. Shailesh Lakhani
Non-Executive Director

- Nominated to Board by Peak XV
- MBA, Harvard University
- Bachelor's degree, University of Waterloo



Mr. Frederic Lalonde
Non-Executive Director

- Founder and CEO of Hopper, an airfare and hotel fare prediction mobile application



Mr. Mahendra Pratap Mall
Independent Director

- Ex- CMD, IRCTC
- MDI Gurugram (Management)
- B.Sc., MA from University of Allahabad



Mr. Arun Seth
Independent Director

- Ex-Trustee of the Nasscom Foundation
- PGDM from IIM, Calcutta
- B. Tech (Electrical), IIT Kanpur



Mr. Rahul Pandit
Independent Director

- Ex-Hamstede Living Pvt Ltd, Ginger Hotels, Lemontree Hotels
- BA, University of Delhi,
- Diploma in Hotel Management



Ms. Shuba Rao Mayya
Independent Director

- Ex-ICICI, TCS
- 29+ years of banking & insurance experience
- B.Com, Associate member of ICAI



Mr. Rajesh Sawhney
Independent Director

- Founder, GSF; Co-founder Innerchef, Ex-Reliance
- Master's degree in management studies, University of Mumbai

Becoming a One Stop Travel Solution Provider

Continue To Deepen Penetration & Enhance Our Offerings For The 'NBUs'

Improve Operating Leverage Through Investment In Deep Tech & AI



Engage Existing Users To Return To Book

Increase Volume Of Transactions & Frequency Of Engagement

Acquire New Users & Build "Top Of Mind" Awareness

Investments in Online & Offline brand building & branded distribution deals

Introduce Newer Offerings

Add more ancillaries / value added services and pursue B2B / corporate growth avenues

Enhance TARA chatbot to understand local languages & voice-based interactions

Offer New Embedded Value Added Services

Automate Operations Through Tech Investments

Continue To Develop In-house Models Through The Use Of AI

Increase Monetization Through Cross-selling And Up-selling

Conference Call Details

Le Travenues Technology Limited (NSE: IXIGO, BSE: 544192) will host a conference call for analysts and investors on Tuesday, 28th January 2025, at 5:30pm (IST) following the announcement of financial results for Q3 FY25

Details of Conference call

Date	Tuesday, January 28, 2025
Time	05:30 PM IST 08:00 PM HK/SG 07:00 AM US (EST)
Duration	1 Hour
Registration Link	https://bit.ly/3PToAC6

Glossary

Term	Description
Adjusted EBITDA	Adjusted EBITDA is calculated as the profit for the period or year plus tax expense, finance cost, depreciation, amortization expenses, Employee Stock Option Scheme less other income, exceptional items, share of profit/loss of associate.
Adjusted EBITDA Margin	Adjusted EBITDA Margin is defined as Adjusted EBITDA divided by revenue from operations
Annual Active Users	Annual Active Users refers to the number of unique devices (including, amongst others, laptops and mobile phones) which have recorded at least one visit to a page/ screen on our platforms in a given period/ year, cumulated across ixigo, ConfirmTkt and AbhiBus websites and apps
Ancillary Attachment Rate	Ancillary Attachment Rate refers to the number of ancillary transactions for ancillaries sold such as ixigo Assured, ixigo Assured Flex, Trip Guarantee, Price Lock, seats, meals, among others, across flights, trains and buses divided by the overall number of transactions
Lifetime Transacted Users	Lifetime Transacted Users refers to the number of unique transacting users identified by user's mobile number and/or email address, that have made at least one booking through us in the lifetime of our company on the OTA model, cumulated across ixigo, ConfirmTkt and AbhiBus website and apps
Contribution Margin	Contribution Margin is defined as Segment revenue (net ticketing revenue plus other operating revenue) less direct expenses
Contribution Margin (%)	Contribution Margin (%) is defined as Contribution Margin(Segment results) divided by revenue from operations (Segment revenue).
EBITDA %	EBITDA as a percentage of total income

Gross Revenue	Gross revenue represents Revenue from operations plus discounts/customer inducement cost
Gross Take Rate	Gross take rate refers to Gross Ticketing Revenue divided by Gross Transaction Value during the relevant period/ year
Gross Transaction Value (GTV)	Gross transaction value refers to the total amount paid (including taxes, fees and service charges, gross of all discounts) by users for the OTA services and products booked through us in the relevant period/ year
Mobile app Downloads	Total number of downloads of our ixigo (train), ixigo (flight), Abhibus and ConfirmTkt mobile apps in the relevant period
Monthly Active Users (MAUs)	Monthly active users is the number of unique devices (including, amongst others, laptops and mobile phones) which have recorded at least one visit in a month to a page/screen on our platforms cumulated across ixigo, ConfirmTkt and AbhiBus website and apps and cumulated for all months in the given period/ year, divided by the number of months in that period/ year
Monthly Screen Views	Total number of mobile app screen views or website page views in a given period divided by the number of months in that period
Monthly Transacting Users (MTUs)	Monthly transacting users is the number of unique transacting users identified by users' mobile number and/or e-mail address, as applicable, that have made at least one booking through us, in a given period/ year, divided by the number of months in that period/ year, cumulated across ixigo, ConfirmTkt and AbhiBus website & apps
Passenger Segments	Passenger segments refers to the total number of point-to-point passenger tickets booked between two cities, airports, train stations or bus stations, as applicable, whether or not such a ticket is part of a larger or longer itinerary. For example, a booking made with two passengers for a return flight consists of four passenger segments.
Tier II/III Penetration	% of transactions booked through ixigo group's OTA platforms where either an origin or destination was a non-Tier I city

The background is a vibrant, golden-yellow illustration of a festival scene. In the center, a large, ornate bridge with multiple arches spans across the frame. A crowd of people is gathered on the bridge and along the banks. A bus is visible on the bridge. The scene is reflected in a body of water in the foreground. The sky is filled with many small birds flying. The overall atmosphere is festive and celebratory.

ixigo

Thank You

For additional information please contact:

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