THE NEXT CHAPTER

Investor Presentation **Q1 FY27**

ixigo | ixigo ixigo Confirmtkt abhibus

Safe Harbour

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Effective 1st April 2026, the Company has changed the presentation currency denomination for its financial results from **INR Millions to INR Crores.** Accordingly, all figures in the current period, along with the comparative figures for previous periods have been presented in INR Crores to conform to the current period's presentation.

Who we are

We are a technology company focused on empowering travellers to plan, book and manage their trips.

Our Business :

Flights

Hotels

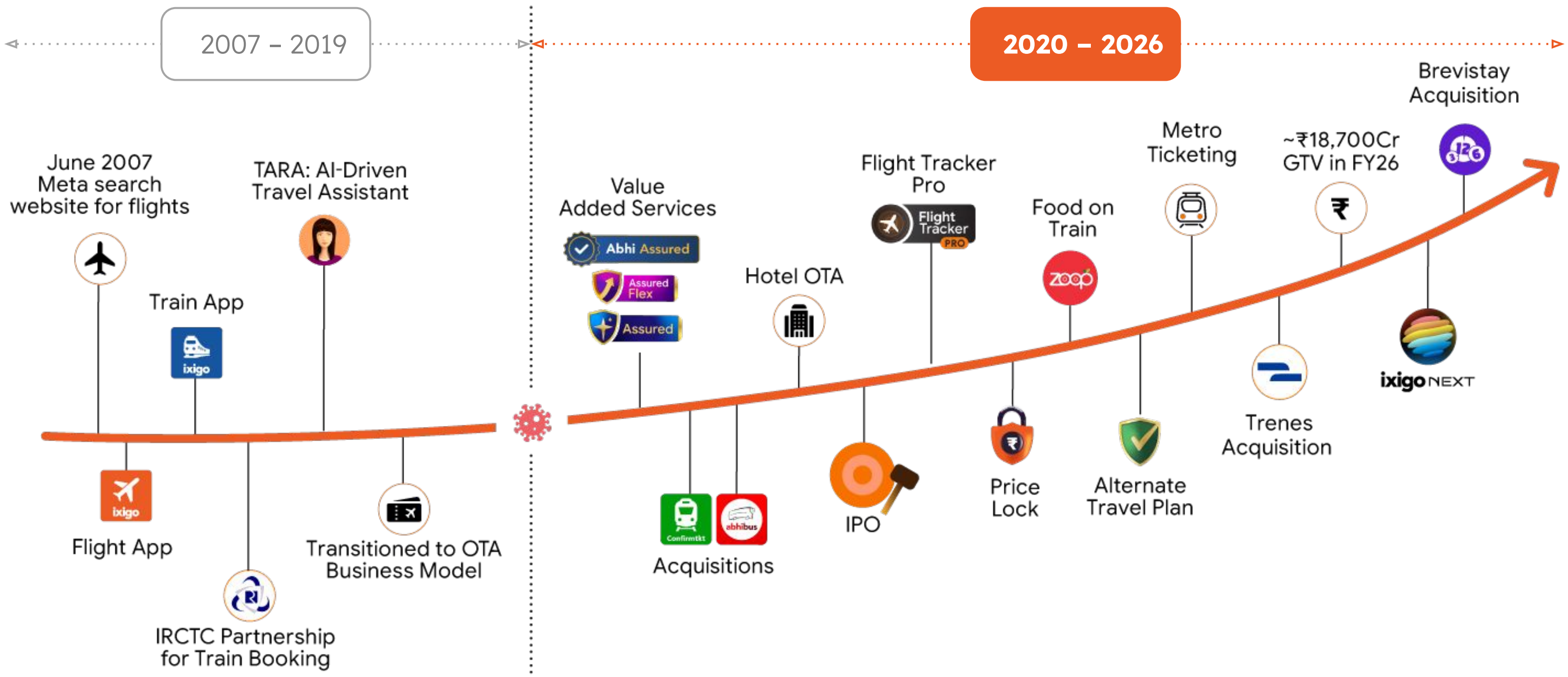
Trains

Buses

Vision

Our vision is to become the most customer-centric travel company, by offering the best customer experience to our users.

Our Journey



2007 – 2019
2020 – 2026
June 2007
Meta search
website for flights
Flight App
Train App
IRCTC Partnership
for Train Booking
TARA: AI-Driven
Travel Assistant
Transitioned to OTA
Business Model
Value
Added Services
Abhi Assured
Assured Flex
Assured
Acquisitions
Hotel OTA
IPO
Flight Tracker
Pro
Price
Lock
Food on
Train
Alternate
Travel Plan
Metro
Ticketing
Trenes
Acquisition
~₹18,700Cr
GTV in FY26
ixigo NEXT
Brevistay
Acquisition

We are in the “Peace of Mind” Business

Dynamic AI-based Pricing for Value Added Services

Assured
No Questions Asked Full Refunds

Price Lock
Lock Fare Now, Pay Later

Abhi Assured
Upto 150% Assured Refund and Roadside Assistance

Assured Flex
Fully Flexible and Freely Reschedulable

Alternate Travel Plan
Upto 3X Refund on Unconfirmed Waitlisted Train Tickets

Travel Guarantee
Upto 3X Refund on Bus Tickets if canceled by bus operator

31%

Ancillary Attach Rate

Other Value Added Services

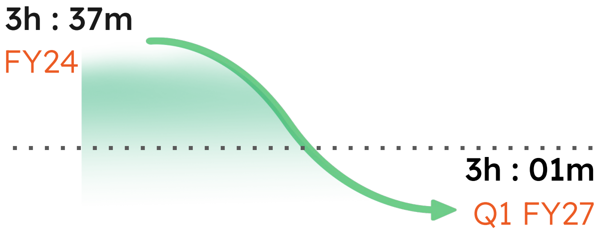
- Food on Trains
- Airport Cabs
- Visa Processing
- Travel Insurance
- Seat & In-flight Meals
- Visa Rejection Protection

Note: 1. For 3 months ended 30th June 2026

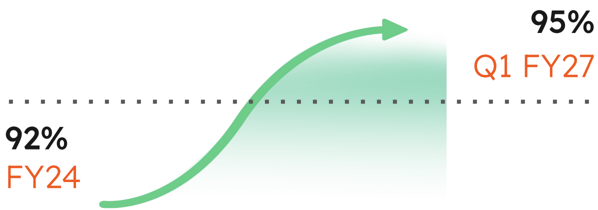
Delivering the Best Customer Experience with AI

Providing Prompt Personalized Assistance Before, During & After the Trip

Average Refund Time[1]



Calls Answered Within 2 Minutes[2]



Q1 FY27

Percentage of Queries solved by AI

Voice	81%
Chat	92%

Total Queries solved by AI

52 Lakhs

Note: 1. Refund time includes cancellation processing time | 2. Calls (or callbacks requested) to our call center

Established Market Leadership in Online Travel [1]

Fastest Growing[2] & Gaining Market-Share in All Lines of Businesses

1 ixigo Confirmtkt 2 abhibus 3 ixigo

Fastest Growing[2]

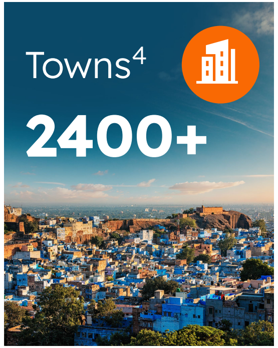
"One-stop" Multi-Brand Travel Ecosystem

Note: 1.Basis MAU & app downloads | 2. Basis Revenue from Operations CAGR from FY21 to FY26

India's Largest Travel Platform[1]

MAU[2]

8.54 Cr



Towns[4]

2400+

86 %

Repeat Transaction Rate[3]

56.94 Cr

Annual Active Users[3]

94 %

Deep penetration in Tier II / III[2]

Lifetime Transacted Users [4]

6.22 Cr

Lifetime Registered Users [4]

39.57 Cr

14.15 Cr

Annual Passenger Segments Booked [3]

Note: 1. Basis MAU & app downloads | 2.For 3 months ended 30th June 2026 | 3. For year ended 31st March 2026 | 4. As of 30th June 2026

India's Highest Rated Travel Apps

4.8 ★★★★★	4.8 ★★★★★	4.8 ★★★★★	4.8 ★★★★★

62.32 Lakh + Ratings across apps*

* As of 30th June 2026

The ixigo Flywheel

Identify & Solve Travel Utility Problems

Train running /PNR status, Crowdsourced Info, Bus schedules, Flight tracking etc.

Build Trust & Grow among NBU Users Organically

Annual Active Users [1]

56.94 Cr

Deepen Customer Relationship & Monetize Bookings

Lifetime Transacted Users[2]

6.22 Cr

Leverage Distribution to Cross-sell Flights, Trains, Buses, Hotels

Targeted cross-selling to expand share of wallet across our ecosystem

Upsell Value-Added Services to enhance Experience & Monetization

ixigo Assured Flex, Abhi Assured, Alternate Travel Plan, Food on Train, etc.

AI-Enhanced Customer Experience & Data Moats

Highest rated app, fuelling word of mouth

Note: 1. For the year ended 31st March 2026 | 2. As of 30th June 2026

Q1 FY27 vs Q1 FY26

5,524.33	356.75	144.94	29.24	48.14
GTV	Revenue from Operations	Contribution Margin	Adjusted EBITDA	PBT* (ex loss of associate, exceptional items & tax)
19% ▲	13% ▲	13% ▲	-7% ▼	68% ▲

Key Performance Indicators

Key Performance Indicators	Units	FY24	FY25	FY26	Q1 FY 26	Q1 FY 27
Monthly Active Users	Crore	7.68	8.20	8.30	8.41	8.54
Gross Transaction Value	INR Crore	10,282.55	14,971.59	18,692.68	4,644.66	5,524.33
Revenue from Operations	INR Crore	655.87	914.25	1,228.04	316.05	356.75
Gross Revenue	INR Crore	831.85	1,191.32	1,630.31	414.21	486.51
EBITDA	INR Crore	53.06	98.89	120.12	32.48	53.52
EBITDA %	%	8%	11%	9%	10%	14%

** Profit before share of loss of an associate, exceptional Items and tax.* ***All numbers in INR crore unless indicated otherwise.***
EBITDA %= EBITDA/Total Income

Management Commentary -Q1 FY27

Mr. Aloke Bajpai
Chairman, Managing Director & Group Chief Executive Officer

Mr. Rajnish Kumar
Director & Group Co-Chief Executive Officer

"In Q1 FY27, despite the challenging macro environment, we continued taking market share and delivered resilient growth, crossing ₹5,524 Crores Quarterly GTV with an All-Time High Revenue and PAT. Our Bus business was the hero with 39% GTV growth YoY. This was also the quarter when ixigo's Hotels business shifted gears through the Brevistay acquisition, crossing critical mass of direct supply and room nights. We are closer to product market fit on hotels than ever before and we are investing for growth and customer experience."

Mr. Saurabh Devendra Singh
Group Chief Financial Officer

"Q1 FY27 had much progress and some challenges. We continue to execute and remain optimistic about the long-term trajectory. Until the Iran conflict is not fully resolved, we expect some volatility. We are using uncertain times to strengthen our core, build market share, invest in hotels and build an AI-native future. "

Our 3-Pronged AI Strategy

ixigo NEXT- AI Native re-imagination of the app experience

TARA- Multi-modal, agentic and omnipresent AI that gets things done with hyper-personalization

Inorganic investments in disruptive teams & startups

AI optimized dynamic pricing for Peace of mind stack

AI driven discounts, revenue management and ranking algorithms

AI driven cross-sell and up-sell

Agentic AI enabled efficiency

81%[1] voice and 92%[1] chats resolved by autonomous AI agents

Annualized Revenue/ Employee ~2 Cr

Note: 1. For Q1 FY27

ixigo NEXT

The AI-Native Travel App

Context-Aware, Pre-Emptive, Predictive, Hyper Personalized & Multimodal Travel Intelligence

- Proprietary Data & Models
- LLM / Voice models
- Real-time Supply Side Data
- Traveller Context & Persona

Layer +1

Adaptive and Interactive UX that morphs in context, surfacing ephemeral capabilities

Layer -1

Context-aware AI woven into the UX-aware of context, state, and intent.

Layer 0

Traditional UX Foundations, Enhanced for AI-native interactions.

TARA: AI Assistance with Empathy

The Pilgrim's Route

"Help me get a confirmed berth to Vaishno Devi and the Golden Temple."

TARA understood the Gen Z traveller's intent, checked waitlists in real time and shared alternate confirmed options.

The Layover Rescue ✈️

"Hi, I'm Raj, 80 years old. I booked a flight from Mumbai-Berlin. Can you help me avoid a long layover?"

TARA found shorter-layover options, explained rescheduling charges, and helped the user rebook in 10 minutes.

Baby's First Flight 👶

"Can I fly with my 2 month-old baby and how do I book an infant ticket?"

TARA guided the traveller about infant travel policies for the selected airline and shared the e-ticket with all trip details.

The Budget Dreamer 💰

"Plan an affordable international trip under ₹4 lakh with the cheapest hostel options."

TARA walked through the math, flagged ₹3,065/night as the cheapest hostel & suggested Vietnam or Thailand.

Note: Based on real customer interactions with TARA. Some details have been altered to protect user privacy.

Hotels

Our next growth engine !

0.5 Million “Heads on Beds” in Q1 FY27

Fastest growing line of business by GTV growth

Acquired **54.66% majority stake in Brevistay**, India’s largest flexible-stay hotel network

ixigo’s direct hotel contracting footprint has expanded to **10,000+ properties** across **700 towns** in India with the help of our AI-first Extranet, **HELLO**

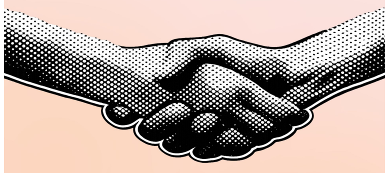
Overall supply base now spans **70,000+** properties in India and **1 million+** properties across the World

Other Announcements & Partnerships

AbhiBus launched **industry-first Roadside Assistance,** assuring cab support till destination for bus breakdowns

SmartBUY

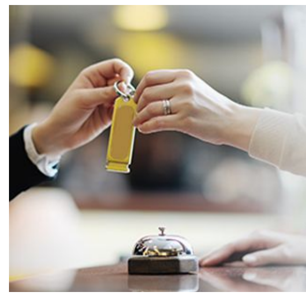
AbhiBus **partnered with HDFC Bank Smartbuy platform** to expand bus bookings



Metro ticketing LIVE in **Pune and Nagpur. Delhi, Mumbai and Bengaluru** scaling up month-on-month

Delivered **17 Lakhs meals on trains** in Q1 FY27

Partnered with **SBI Cards** to power flight & bus bookings



Signed direct contracts with **10,000+ properties across 700 towns**



India on the Move

Our demand trends are resilient despite global headwinds

Summer Surge ☀️

- Higher airfares (+38% YoY on international, +22% YoY on domestic) **boosted long-distance bus travel**
- Hill station travel surged **Bus bookings +38% YoY**
- **Short-haul international travel surged** Vietnam (+130%), Sri Lanka (+68%), Singapore (+32%) & Thailand (+22%) YoY
- **Japan** flight bookings grew more than 100% YoY in AMJ

Monsoon Momentum 🌧️

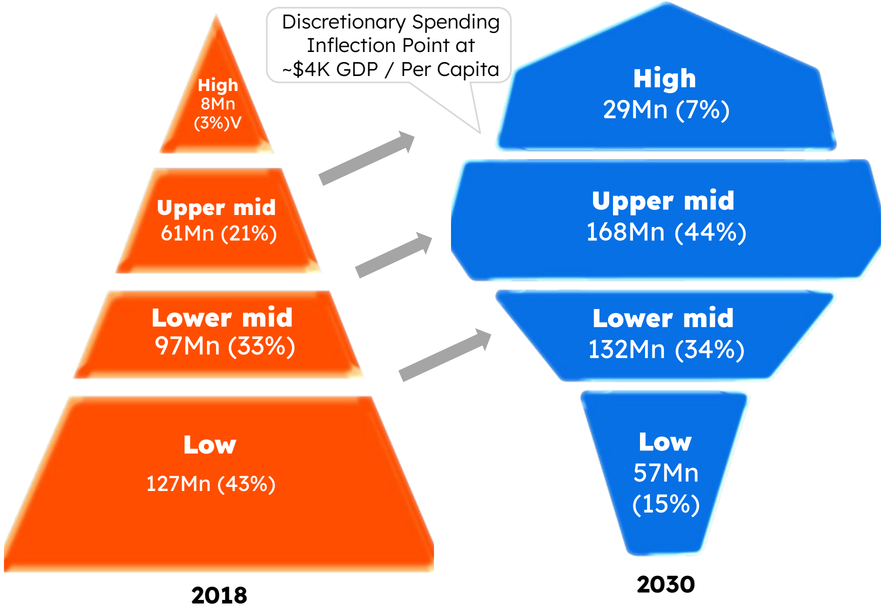
- Goa travel defied seasonality Flights **+15% YoY**, Hotels **+40% vs. summer**
- Bus searches rose **+28% in July YoY**
- Women led bus travel **+36% of bookings**
- Regional and pilgrimage rail travel continues to grow
- **Solo travellers and couples** dominated hotel stays

Note: Company Data

India Macroeconomic Outlook

On Track to Become The Third-Largest Global Economy & World's 4th Largest Domestic Travel market by 2030

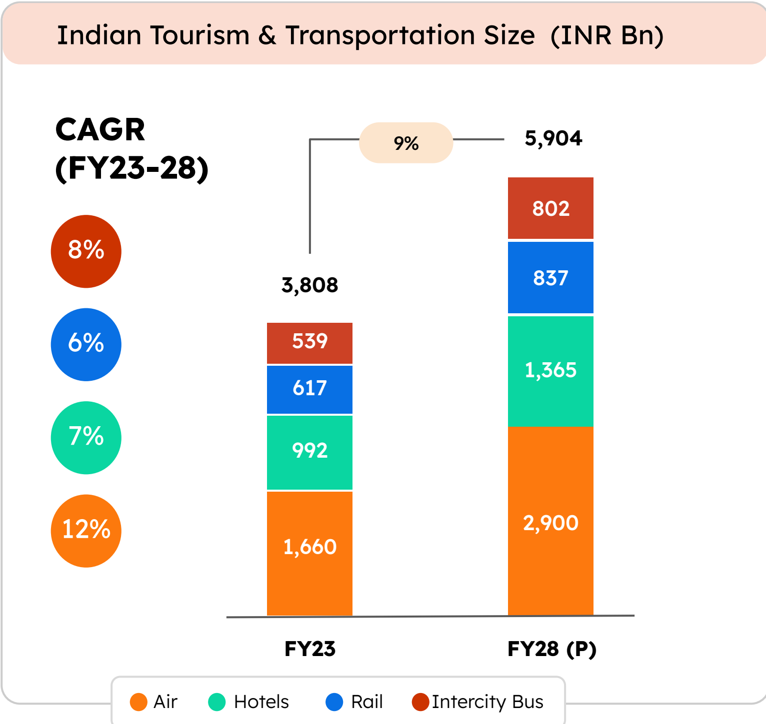
Rising Per Capita Incomes Will Shift the Income Pyramid

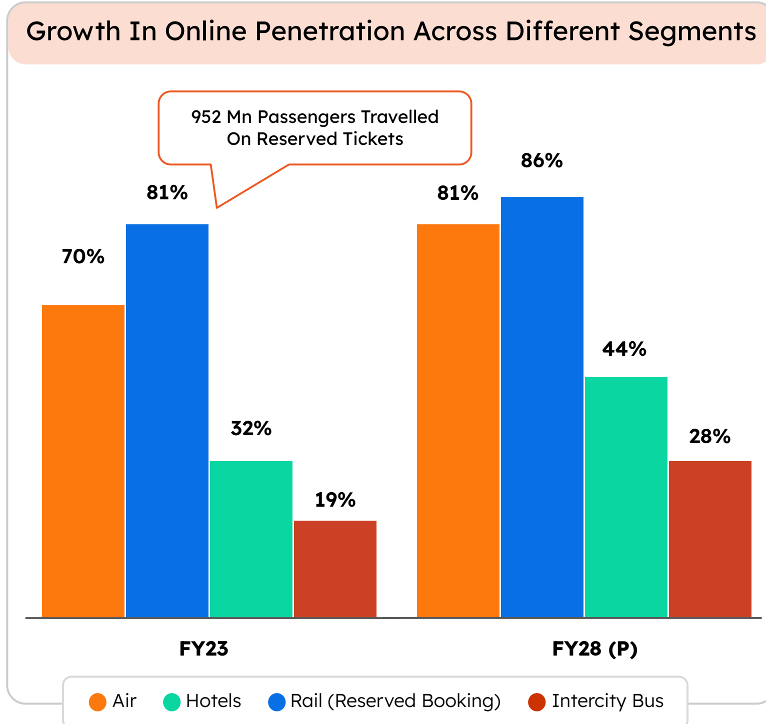


Number of Households By Income / Discretionary Spend[1]
(% of total Households)

Source: S&P Global Market Intelligence, IMF, F&S Report 1. Discretionary spending, defined as spending on transport, recreation, and miscellaneous goods in a household (Source: F&S Report)

Robust Growth Expected in Indian Travel & Tourism Market

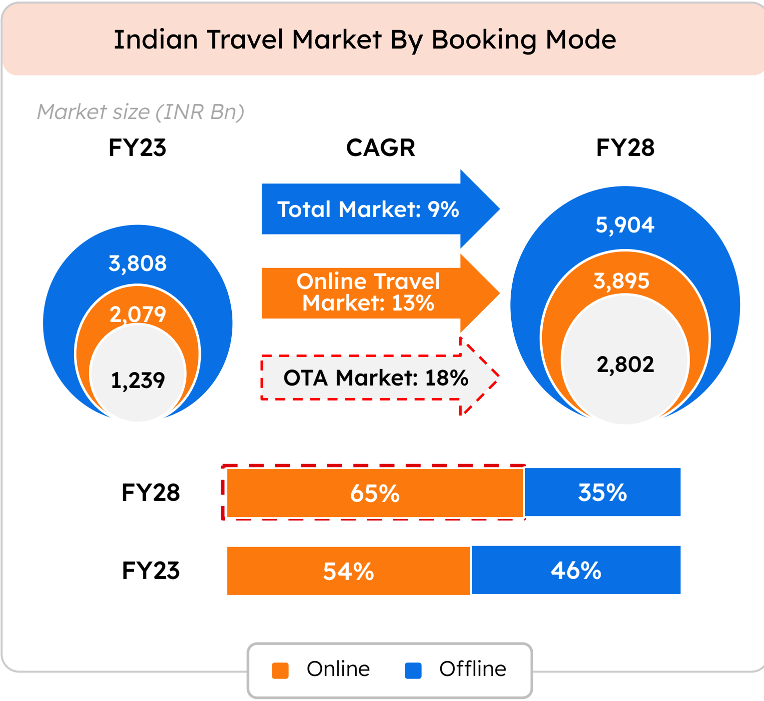


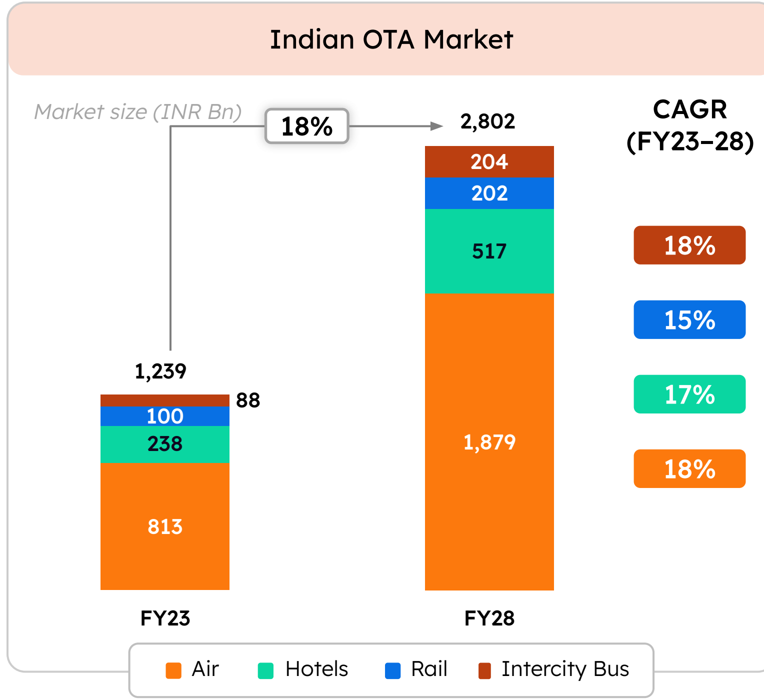


Source: F&S Report

OTAs driving faster growth in Online Travel

Indian OTA Market Outpacing the Overall Travel and Online Markets

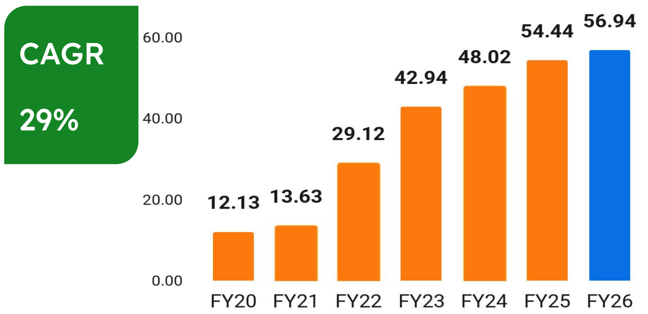




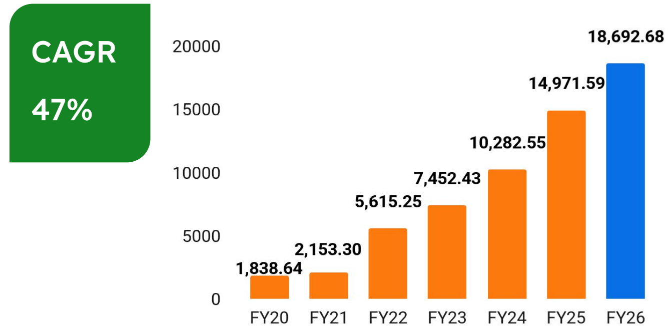
Source: F&S Report

Robust Long Term Growth Trajectory

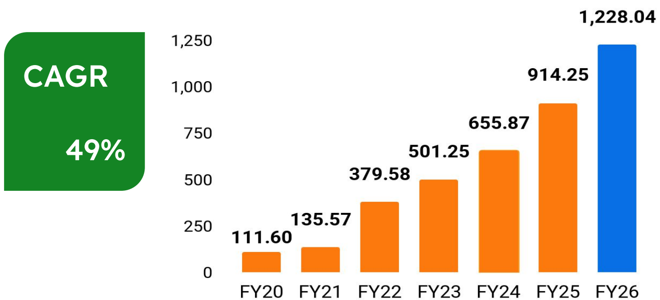
Annual Active Users (Cr)



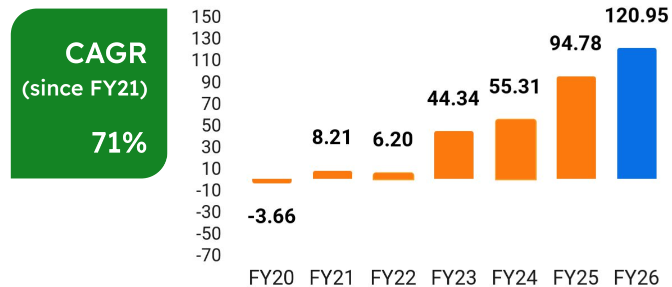
Gross Transaction Value (INR Cr)



Revenue from Operations (INR Cr)

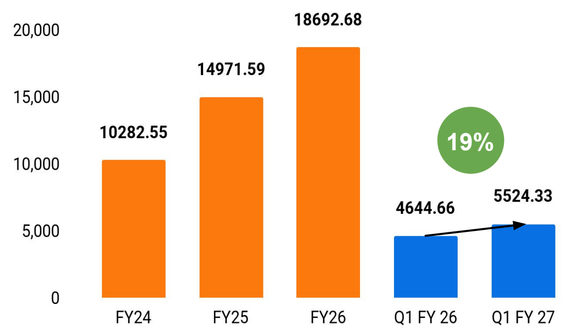


Adjusted EBITDA (INR Cr)

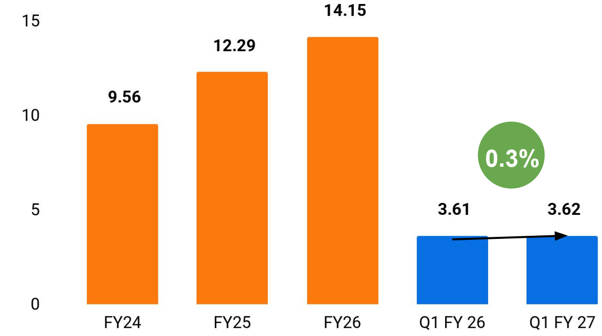


Consistent Growth in Transacting Users & Monetization

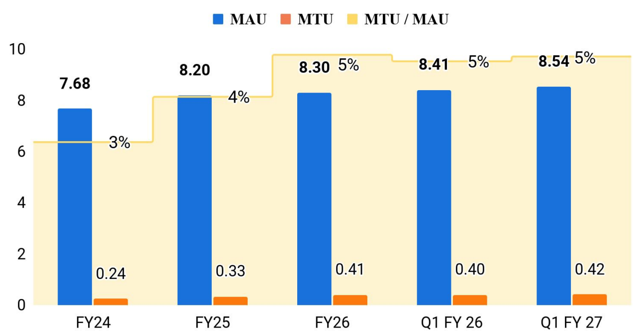
Gross Transaction Value (INR Cr)



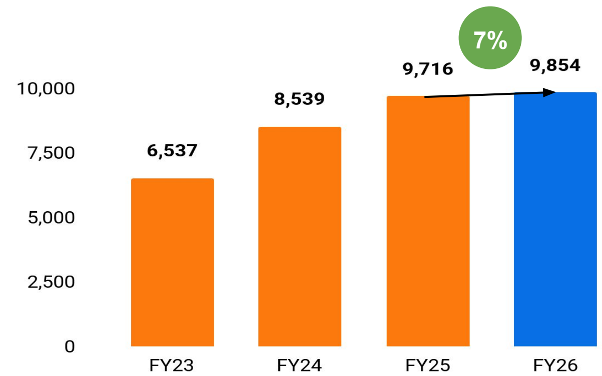
Passenger Segments (Cr)



MAUs and MTUs (Cr)

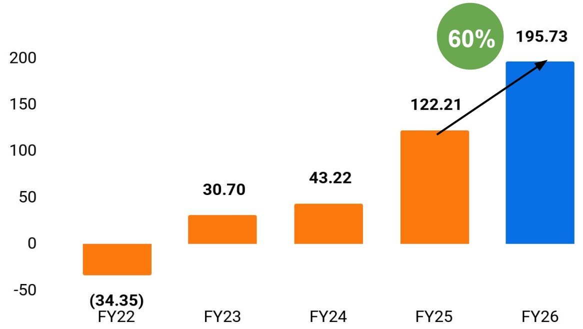


Annual Spend per Transacting User (INR)

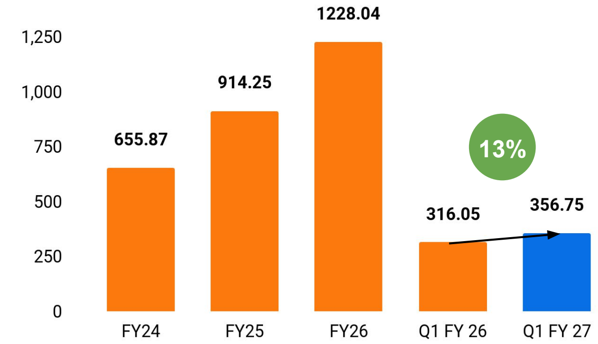


Profitable Growth With Strong Cash Conversion

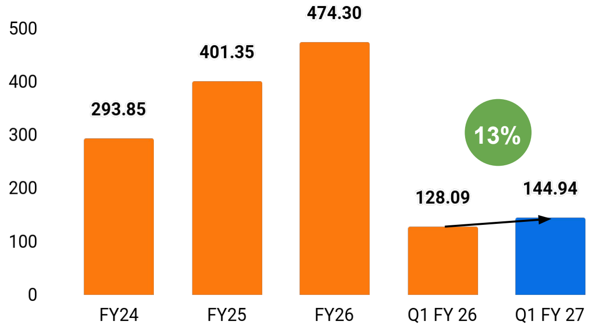
Operating Cash Flow (INR Cr)



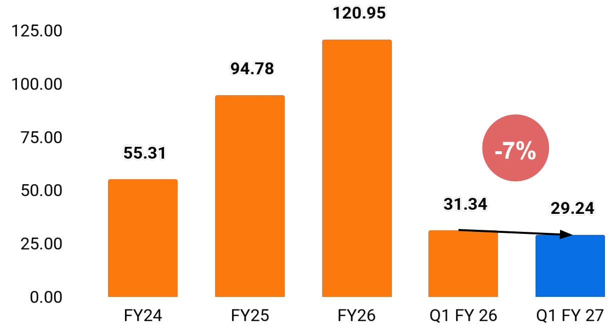
Revenue from Operations (INR Cr)



Contribution Margin (INR Cr)

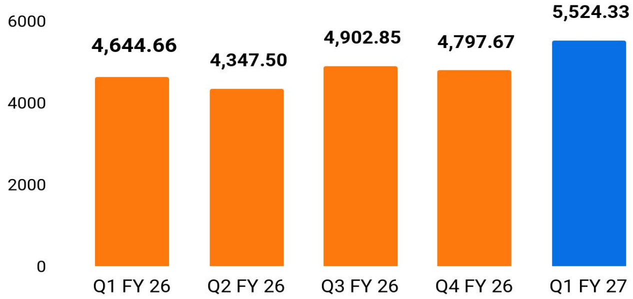


Adjusted EBITDA (INR Cr)

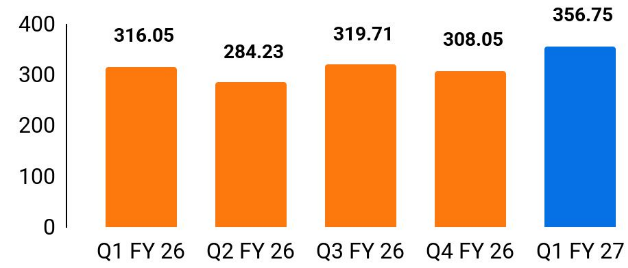


Quarter on Quarter Trajectory

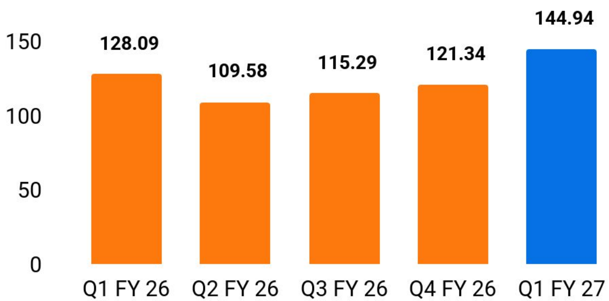
Gross Transaction Value (INR Cr)



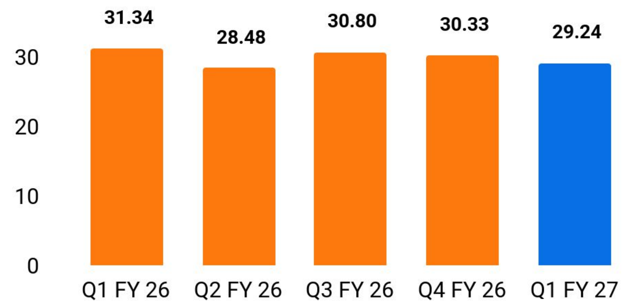
Revenue from Operations (INR Cr)



Contribution Margin (INR Cr)



Adjusted EBITDA (INR Cr)



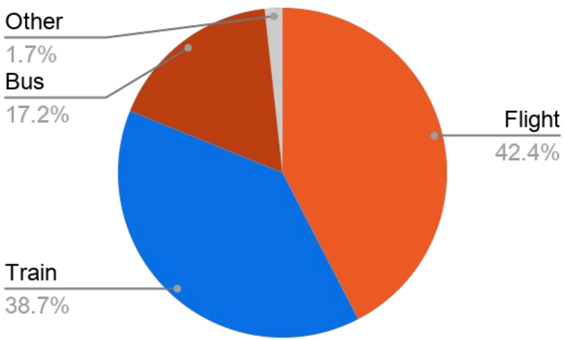
Resilient Performance in Uncertain Times

Q1 FY27 vs. Q1 FY26	Revenue Streams	Passenger Segments (Cr)	GTV (INR Cr)	Gross Take Rate	Revenue From Operations (INR Cr)	Contribution Margin (INR)	CM%
Train	▪ Agent Service charges ▪ PG Charges ▪ Value Added Services ▪ Advertising	2.44 -8% **2.66**	2,138.86 4% **2,055.10**	**6.54%**	141.04 9% **129.92**	52.74 29% **41.00**	**37%**
Flight	▪ Airline Commissions ▪ Convenience Fees ▪ Value Added Services ▪ Ancillaries & Advertising	0.29 4% **0.28**	2,341.84 27% **1,848.05**	**8.41%**	104.56 1% **103.20**	41.04 -4% **42.97**	**39%**
Bus	▪ Convenience Fees ▪ Operator Commissions ▪ Value Added Services ▪ SaaS & Advertising	0.89 33% **0.67**	947.43 39% **681.04**	**11.76%**	102.55 34% **76.63**	54.22 28% **42.26**	**53%**

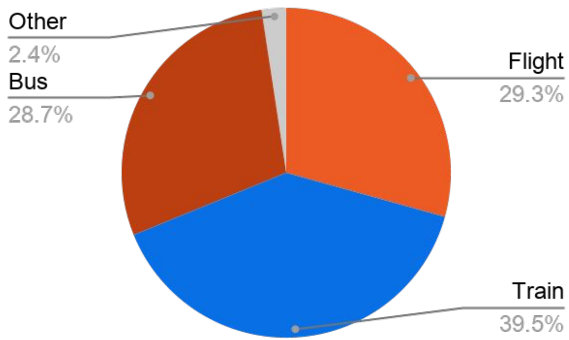
Diversified & Evolving Business Mix - Q1 FY27

Flight is now ixigo's largest vertical by GTV & Bus by Contribution Margin
Strategic investments in Hotel Business

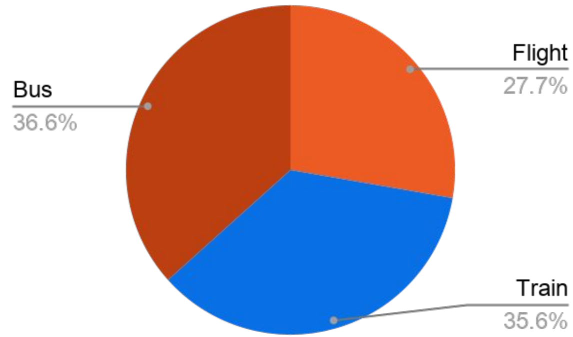
Gross Transaction Value



Revenue from Operations



Contribution Margin



Hotels ramp up led to "Other Segment" Contribution Margin at ₹(3.06) Cr *in Q1 FY27 vs. ₹1.86 Cr in Q1 FY26*

Consolidated Summary Statement of Profit & Loss

INR Crores, unless otherwise stated	FY26	FY25	FY24	Q1 FY27	Q1 FY26
Revenue from Operations	1,228.04	914.25	655.87	356.75	316.05
Other Income	47.31	18.02	9.22	29.15	6.96
Total Income	**1,275.35**	**932.27**	**665.09**	**385.90**	**323.01**
Expenses					
Employee benefits expense *	220.04	163.62	141.02	58.59	52.27
Finance costs	2.74	2.33	2.89	0.67	0.65
Depreciation and amortization expense	14.82	10.34	12.92	4.71	3.17
Other expenses	935.19	669.76	471.01	273.79	238.26
Total Expenses	**1,172.79**	**846.05**	**627.84**	**337.76**	**294.35**
Profit / (loss) before share of loss of an associate, exceptional items and tax	**102.56**	**86.22**	**37.25**	**48.14**	**28.66**
Share of loss of an associate, net of tax	(11.22)	(9.10)	(5.91)	(3.98)	(2.33)
Profit / (loss) before exceptional items and tax	**91.34**	**77.12**	**31.34**	**44.16**	**26.33**
Exceptional Items	(2.80)	4.60	29.72	0.00	0.00
Profit / (loss) before tax	**88.54**	**81.72**	**61.06**	**44.16**	**26.33**
Tax expense/ (income):					
Current tax	22.68	4.01	0.12	11.53	8.08
Deferred tax charge / (credit)	(5.62)	17.46	(12.12)	(1.61)	(0.69)
Total tax expense/ (income)	17.06	21.47	(12.00)	9.92	7.39
Profit / (loss) for the period/year	**71.48**	**60.25**	**73.06**	**34.24**	**18.94**

** Including one off ESOP expense of INR 26.93 crores in FY26.*

Segment Wise Operating and Financial Snapshot

INR Crores unless otherwise stated	FY26	FY25	FY24	Q1 FY 27	Q1 FY 26
Flight Passenger Segments	1.07	0.84	0.58	0.29	0.28
Flight GTV	7,514.58	5,650.70	3,527.00	2,341.84	1,848.05
Flight Gross Take Rate	8.96%	8.14%	8.17%	8.41%	9.17%
Flight Segment Revenue	390.68	253.39	146.40	104.56	103.20
Flight Segment Results (Contribution Margin)-A	**160.29**	**115.45**	**70.99**	**41.04**	**42.97**
Flight Contribution Margin %	**41%**	**46%**	**48%**	**39%**	**42%**
Train Passenger Segments	10.41	9.60	7.74	2.44	2.66
Train GTV	8,278.95	7,410.46	5,568.53	2,138.86	2,055.10
Train Gross Take Rate	6.09%	6.04%	6.46%	6.54%	6.22%
Train Segment Revenue	511.25	456.91	370.37	141.04	129.92
Train Segment Results (Contribution Margin)-B	**155.51**	**152.75**	**129.38**	**52.74**	**41.00**
Train Contribution Margin %	**30%**	**33%**	**35%**	**37%**	**32%**
Bus Passenger Segments	2.67	1.85	1.24	0.89	0.67
Bus GTV	2,620.75	1,801.19	1,174.81	947.43	681.04
Bus Gross Take Rate	11.99%	11.47%	11.05%	11.76%	12.24%
Bus Segment Revenue	298.00	196.92	131.78	102.55	76.63
Bus Segment Results (Contribution Margin)-C	**153.16**	**129.80**	**87.05**	**54.22**	**42.26**
Bus Contribution Margin %	**51%**	**66%**	**66%**	**53%**	**55%**
Other Segment Results (Contribution Margin)-D	5.34	3.35	6.43	-3.06	1.86
Total Contribution Margin (A+B+C+D)	**474.30**	**401.35**	**293.85**	**144.94**	**128.09**
Contribution margin %	**39%**	**44%**	**45%**	**41%**	**41%**

Financial Summary - Contribution Margin to EBITDA

INR Crores unless otherwise stated	FY26	FY25	FY24	Q1 FY27	Q1 FY26
Total Contribution Margin	**474.30**	**401.35**	**293.85**	**144.94**	**128.09**
+ Other Income	47.31	18.02	9.22	29.15	6.96
- Employee Benefits Expenses	220.04	163.62	141.02	58.59	52.27
- Technology and Related Costs	50.16	41.53	28.58	16.28	11.45
- Advertising & Branding	87.40	79.08	55.20	33.42	29.08
- Others (G&A, Outsourcing and Misc. Expenses)	43.89	36.25	25.21	12.28	9.77
EBITDA	**120.12**	**98.89**	**53.06**	**53.52**	**32.48**
+ ESOP Expense	48.14	13.91	11.47	4.87	5.82
- Other Income	47.31	18.02	9.22	29.15	6.96
Adjusted EBITDA	**120.95**	**94.78**	**55.31**	**29.24**	**31.34**

** Employee Benefits Expenses in FY26 includes one-off ESOP expense of INR 26.93 crores*

Becoming a One Stop Travel Solution Provider

Continue To Deepen Penetration & Enhance Our Offerings For Travellers

Engage Existing Users To Return To Book
Increase Volume Of Transactions & Frequency Of Engagement

Acquire New Users & Build "Top Of Mind" Awareness
Investments in Online & Offline brand building & branded distribution deals

Introduce Newer Offerings
Expand last-mile transportation (cabs and metros) as well as Corporate Travel & Tour Packages

Increase Monetization Through Cross-selling And Up-selling

Improve Operating Leverage Through Investment In Deep Tech & AI

Agentic AI experiences
Hyper-personalized multimodal conversational capabilities

"Peace of Mind" Stack
Products that offer innovative Value Added Services

Expand monetization
AI-based contextual cross-sell and up-sell

Autonomous Operations
Through Agentic AI Investments

Experienced Key Managerial Personnel

Mr. Aloke Bajpai ★
Chairman, Managing Director & Group Chief Executive Officer

- Ex- Amadeus
- MBA, INSEAD
- B.Tech, Electrical Engineering, IIT Kanpur

Mr. Saurabh Devendra Singh
Group Chief Financial Officer

- Ex CBO Sanford C. Bernstein
- MBA, IIM Ahmedabad
- B.Tech, Chemical Engineering, IIT Delhi

Mr. Sripad Vaidya
Chief Operating Officer, ixigo Trains & ConfirmTkt

- Co-founder, ConfirmTkt
- B. Tech, Computer Science & Engineering from Sastra University

Mr. Rajnish Kumar ★
Director & Group Co-Chief Executive Officer

- Ex- Amadeus
- B.Tech, Computer Science, IIT Kanpur

Mr. Dinesh Kumar Kotha
Chief Executive Officer, ixigo Trains & ConfirmTkt

- Co-founder, ConfirmTkt
- Ex-o9 Solutions
- B.Tech, NIT, Jamshedpur

Mr. Suresh Kumar Bhutani
Group General Counsel, Company Secretary & Compliance Officer

- Ex-Interglobe Aviation, R Systems Intl.
- B.Com (H), FCS, LLB, MBA, FCG (UK), PGDCLCF (NLSIU, Bengaluru)

★ *Part of the Board of Directors of the Company*

Seasoned Board of Directors

Mr. Shailesh Lakhani
Non-Executive Director

- MBA, Harvard University
- Bachelor's degree, University of Waterloo

Mr. Mahendra Pratap Mall
Independent Director

- Ex- CMD, IRCTC
- MDI Gurugram (Management)
- B.Sc., MA from University of Allahabad

Mr. Rahul Pandit
Independent Director

- Ex-Hamstede Living Pvt Ltd, Ginger Hotels, Lemontree Hotels
- BA, University of Delhi,
- Diploma in Hotel Management

Mr. Frederic Lalonde
Non-Executive Director

- Founder and CEO of Hopper, an airfare and hotel fare prediction mobile application

Mr. Arun Seth
Independent Director

- Ex-Trustee of the Nasscom Foundation
- PGDM from IIM, Calcutta
- B. Tech (Electrical), IIT Kanpur

Ms. Shuba Rao Mayya
Independent Director

- Ex-ICICI, TCS
- 29+ years of banking & insurance experience
- B.Com, Associate member of ICAI

Mr. Rajesh Sawhney
Independent Director

- Founder, GSF; Co-founder Innerchef,Ex-Reliance
- Master's degree in management studies, University of Mumbai

Conference Call Details

Le Travenues Technology Limited (NSE: IXIGO, BSE: 544192) will host a conference call for analysts and investors on Thursday, 6th August, 2026 at 07:00 pm (IST) following the announcement of financial results for Q1 FY27

Details of Conference call

Date	Thursday, August 06, 2026
Time	07:00 PM IST 09:30 PM HK/SG 09:30 AM US (EDT)
Duration	1 Hour
Registration Link	Q1, FY 2027

Glossary

Term	Description
Adjusted EBITDA	Adjusted EBITDA is calculated as the profit for the period or year plus tax expense, finance cost, depreciation, amortization expenses, Employee Stock Option Scheme less other income, exceptional items, share of profit/loss of associate.
Adjusted EBITDA Margin	Adjusted EBITDA Margin is defined as Adjusted EBITDA divided by revenue from operations
Annual Active Users	Annual Active Users refers to the number of unique devices (including, amongst others, laptops and mobile phones) which have recorded at least one visit to a page/ screen on our platforms in a given period/ year, cumulated across ixigo, ConfirmTkt and AbhiBus websites and apps
Ancillary Attachment Rate	Ancillary Attachment Rate refers to the number of ancillary transactions for ancillaries sold such as ixigo Assured, ixigo Assured Flex, Trip Guarantee, Price Lock, seats, meals, among others, across flights, trains and buses divided by the overall number of transactions
Annual spend per Transacting user	Annual Gross Transaction Value divided by Annual Transacting Users
Annual Passenger Segments	Annual Passenger segments refers to the total number of point-to-point passenger tickets booked between two cities, airports, train stations or bus stations, as applicable, whether or not such a ticket is part of a larger or longer itinerary. For example, a booking made with two passengers for a return flight consists of four passenger segments during a financial year.

Glossary

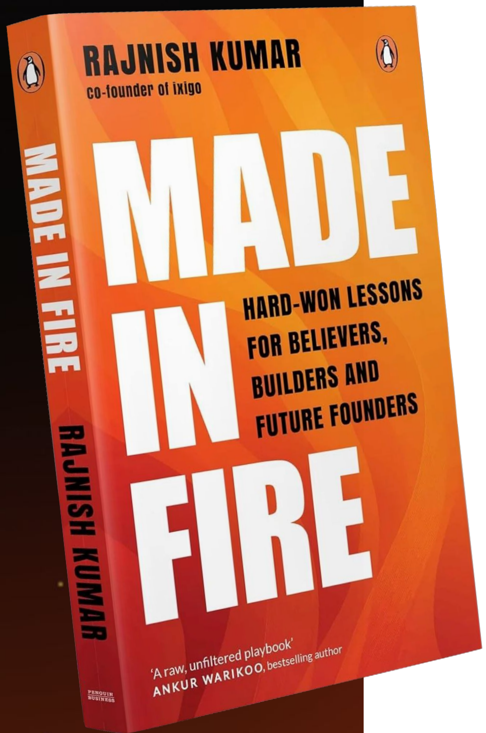
Term	Description
Contribution Margin	Contribution Margin is defined as Segment revenue (net ticketing revenue plus other operating revenue) less direct expenses
Contribution Margin (%)	Contribution Margin (%) is defined as Contribution Margin (Segment results) divided by revenue from operations (Segment revenue).
EBITDA %	EBITDA as a percentage of total income
Gross Revenue	Gross revenue represents Revenue from operations plus discounts.
Gross Take Rate	Gross take rate refers to Gross Ticketing Revenue divided by Gross Transaction Value during the relevant period/ year
Gross Transaction Value (GTV)	Gross transaction value refers to the total amount paid (including taxes, fees and service charges, gross of all discounts) by users for the OTA services and products booked through us in the relevant period/ year
Lifetime Downloads	Total number of times our mobile applications- ixigo, Abhibus, and ConfirmTkt are downloaded on a mobile device from app stores or other distribution platforms since inception till the end of relevant period/ year.
Lifetime Registered Users	Lifetime Registered users refers to users who have provided their unique mobile number or email address, as applicable, on our platforms cumulated across ixigo, ConfirmTkt and AbhiBus website and apps since inception till the end of relevant period/ year.

Glossary

Term	Description
Lifetime Transacted Users	Lifetime Transacted Users refers to the number of unique transacting users identified by user's mobile number and/or email address, that have made at least one booking through us in the lifetime of our company on the OTA model, cumulated across ixigo, ConfirmTkt and AbhiBus website and apps
Monthly Active Users (MAUs)	Monthly active users is the number of unique devices (including, amongst others, laptops and mobile phones) which have recorded at least one visit in a month to a page/screen on our platforms cumulated across ixigo, ConfirmTkt and AbhiBus website and apps and cumulated for all months in the given period/ year, divided by the number of months in that period/ year
Monthly Screen Views	Total number of mobile app screen views or website page views across ixigo, ConfirmTkt and AbhiBus website and apps in a given period divided by the number of months in that period
Monthly Transacting Users (MTUs)	Monthly transacting users is the number of unique transacting users identified by users' mobile number and/or e-mail address, as applicable, that have made at least one booking through us, in a given period/ year, divided by the number if months in that period/ year, cumulated across ixigo, ConfirmTkt and AbhiBus website & apps

Glossary

Term	Description
Passenger Segments	Passenger segments refers to the total number of point-to-point passenger tickets booked between two cities, airports, train stations or bus stations, as applicable, whether or not such a ticket is part of a larger or longer itinerary. For example, a booking made with two passengers for a return flight consists of four passenger segments.
Repeat Transaction Rate	Repeat transaction rate is calculated as percentage of transactions by repeat transacting users, identified by their unique mobile number and/ or email address, where a repeat transacting user is any user who has transacted through our OTA platforms at least once in the preceding 36 months
Tier II/III Penetration	% of transactions booked through ixigo group's OTA platforms where either an origin or destination was a non-Tier I city
% Queries solved by AI chatbot	All queries which were handled by chatbot without any human intervention divided by the overall chat queries
% calls handled by AI Voicebot	All calls handled by AI voicebot divided by the overall voice calls handled.



In a world where execution is commoditized, your edge is no longer how well you can build, it is knowing what to build, when to build it and why it matters.

Thank You

For additional information please contact:

ir@ixigo.com +91 92668 66934

Balance Sheet Summary - FY26 & FY25

Particulars (INR crores)	As at March 31, 2026	As at March 31, 2025
Assets		
Tangible and Intangible assets	83.33	26.86
Goodwill	444.47	259.58
Investment (Current & Non-current)	545.51	119.48
Other financial assets (Current & Non-current)	**834.38**	**32.90**
Non-current tax asset & Deferred tax assets	**19.55**	**21.41**
Trade receivables	46.67	36.69
Cash and Bank Balances	449.59	278.96
Current assets (Others)	117.81	129.62
Total assets	2,541.31	905.50
Equity and liabilities		
Equity share capital	43.82	39.01
Other equity	2,002.83	594.61
Non-controlling interests	1.25	2.51
Lease liabilities (Current & Non-current)	19.48	7.81
Other financial liabilities (Current & Non-current)	**146.09**	**51.35**
Borrowings	**24.55**	**32.37**
Provisions (Current & Non-current)	23.69	15.20
Trade payables	**192.41**	**103.45**
Deferred tax liabilities & Current tax liabilities	15.31	1.18
Contract liabilities & Other current liabilities	71.88	58.01
Total Equity and Liabilities	**2,541.31**	**905.50**

Cash Flow Summary - FY26 and FY25

Particulars (INR crores)	For the year ended March 31, 2026	For the year ended March 31, 2025
Cash flows from operating activities		
Profit / (loss) before tax	**88.54**	**81.72**
Operating adjustments :		
Share of loss of an associate, net of tax	11.22	9.10
Depreciation and amortization	14.82	10.34
Exceptional Items	2.80	(4.60)
Employee stock option scheme	48.14	13.91
Interest Income	(31.68)	(8.41)
Working capital adjustments	78.92	30.96
Others	(17.03)	(10.81)
Total operating adjustments	**107.19**	**40.49**
Net cash flow from / (used in) operating activities	**195.73**	**122.21**
Net cash flow from / (used in) investing activities	**(1,211.09)**	**(203.01)**
Net cash flow from / (used in) financing activities	**1,286.59**	**104.24**
Net increase / (decrease) in cash and cash equivalents	271.23	23.45
Cash and cash equivalents at the beginning of the period	**48.68**	**24.50**
Cash acquired on acquisition of the subsidiary	0.00	0.74
Effects of exchange rate changes on cash and cash equivalents	0.04	0.00
Cash & cash equivalents as at the end of the period (As reported)	**319.95**	**48.68**
Total Cash Balance (Including all Fixed Deposits, Mutual Funds etc., Net of Borrowings	**1,740.01**	**337.35**